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POLICY SPOTLIGHT

Bringing Portable Benefits to Indiana's Independent Workforce

Modernizing benefit laws could empower nearly 486,000 workers in Indiana

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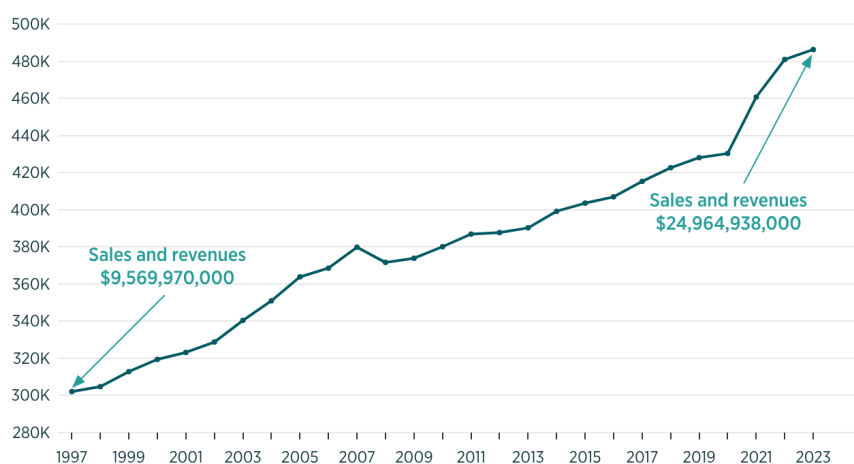
In today's economy, nearly 486,000 Indiana residents are freelancers, contractors, or self-employed workers. They include rideshare and delivery drivers, truckers, freelance creatives, real estate agents, hairstylists, childcare providers, professional consultants, and countless other occupations. US Census Bureau data show that this is a growing workforce, generating nearly \$25 billion annually in revenue or sales for the state (figure 1).

Yet because these workers operate outside traditional employment, they often lack job-based benefits such as health insurance, retirement plans, and paid leave—not because companies are unwilling to offer the benefits, but because outdated laws make it risky to provide them to nonemployees. In Indiana, providing benefits can trigger reclassification as an “employee.”

Many self-employed workers could gain access to benefits if companies were legally allowed to contribute to portable benefit plans on their behalf.

FIGURE 1. Growth in self-employment in Indiana, 1997 to 2023

Number of establishments



Source: US Census Bureau, *Nonemployer Statistics (NES)*, last modified May 9, 2024, <https://www.census.gov/programs-surveys/nonemployer-statistics.html>.



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What Are Portable Benefits?

Portable benefits are a solution designed for today's flexible workforce. Tied to the individual worker—not a job or employer—portable benefits allow independent workers to receive contributions from multiple companies into a single worker-owned account managed by a bank or third-party platform. These accounts can support health insurance premiums, paid time off, retirement savings, and more.¹

Momentum Across the States

Eleven states have passed a portable benefits safe harbor clause. Four of those states include a tax advantage for independent workers who contribute. Two more states—Maryland and Pennsylvania—allow a pilot program.

- **Georgia, Louisiana, New Hampshire, North Carolina, Tennessee, Utah, and Wyoming:** Enacted reforms that remove legal barriers for companies to offer benefits to independent workers.
- **Alabama, Idaho, Kansas, and West Virginia:** Enacted tax-advantaged portable benefits laws that remove the legal barrier to access and encourage participation for both workers and companies.
- **Maryland and Pennsylvania:** Governors in these states have supported a DoorDash pilot giving Dashers benefits such as paid time off and health insurance support; in Pennsylvania, it delivered over \$1.3 million in benefits to previously ineligible workers. Of the participants, 77% felt more financially secure with the benefits, and 91% said they would feel even more secure if the pilot became permanent.

The Worker's Case for Portable Benefits

- **Preference for independent work:** According to the Bureau of Labor Statistics, 80.3% of independent workers prefer to stay independent; only 8.2% prefer W-2 work.
- **Support for benefits:** 80.1% of self-employed workers want access to portable benefits.
- **Desire for balance:** Workers want security without sacrificing flexibility and independence.

In Indiana, independent workers in these top 10 industries would benefit from portable benefits laws:

- | | |
|---|--------------------------------------|
| 1. Transportation & Warehousing | 6. Retail Trade |
| 2. Construction | 7. Administrative & Support Services |
| 3. Real Estate & Rental Leasing | 8. Health Care & Social Assistance |
| 4. Professional, Scientific, and Technical | 9. Arts, Entertainment, Recreation |
| 5. Other Services (e.g., repair, personal care) | 10. Finance & Insurance |

The Business Case for Portable Benefits

- **Workforce stability:** Helps attract and retain a more reliable and engaged independent workforce
- **Legal clarity:** Enables companies to offer benefits without fearing legal backlash
- **Operational flexibility:** The voluntary, opt-in model avoids mandates for resource-constrained businesses, while empowering better-resourced companies to support their independent workers

Policy Recommendation for Indiana

Indiana can join the national movement by allowing workers to create portable benefits accounts and companies to contribute to portable benefits funds without triggering worker reclassification rules. In doing so, Indiana can support a modern, inclusive economy that aligns with how people actually work today—empowering businesses to innovate and enabling workers to thrive.

¹ See <https://www.mercatus.org/research/policy-briefs/flexible-and-portable-benefits-independent-workers-state-policy-guide>.