

Figure 1. How Big a Concern Is the Ability to Access Capital for the Company?

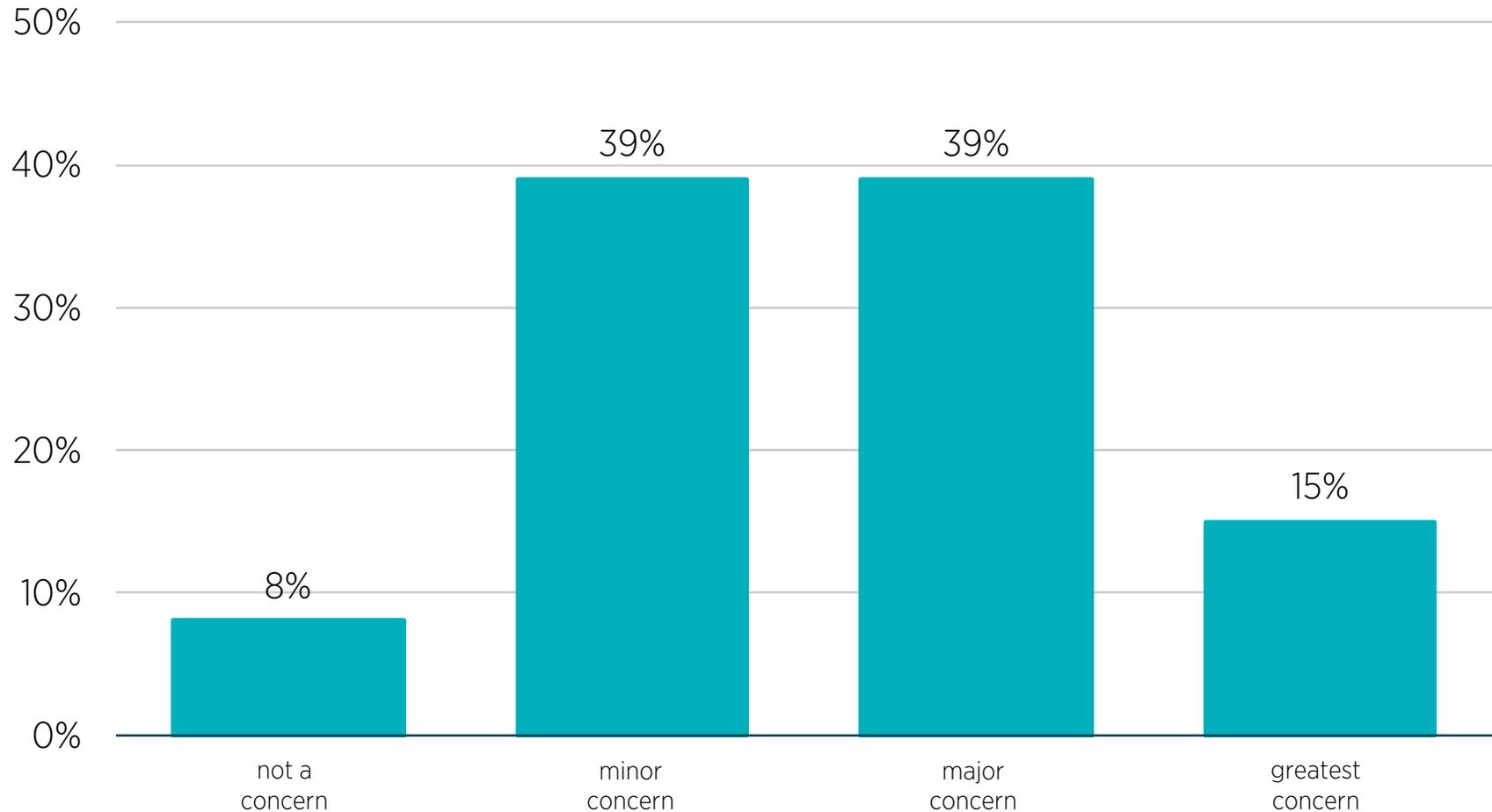


Figure 2. Has Obtaining Access to Capital Become Easier or Harder Than in the Past Five Years?

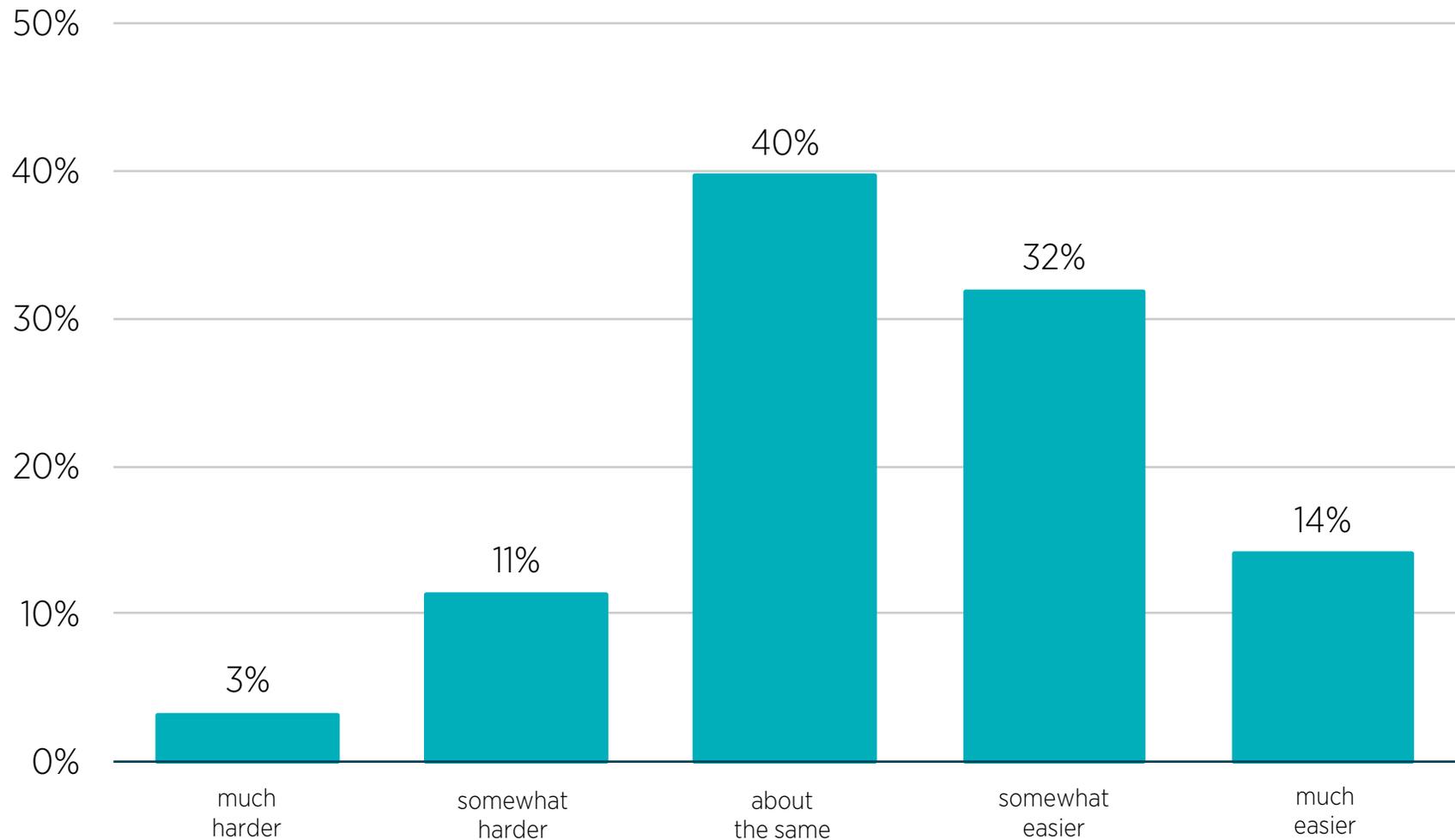


Figure 3. What Affects the Ability to Access Capital?

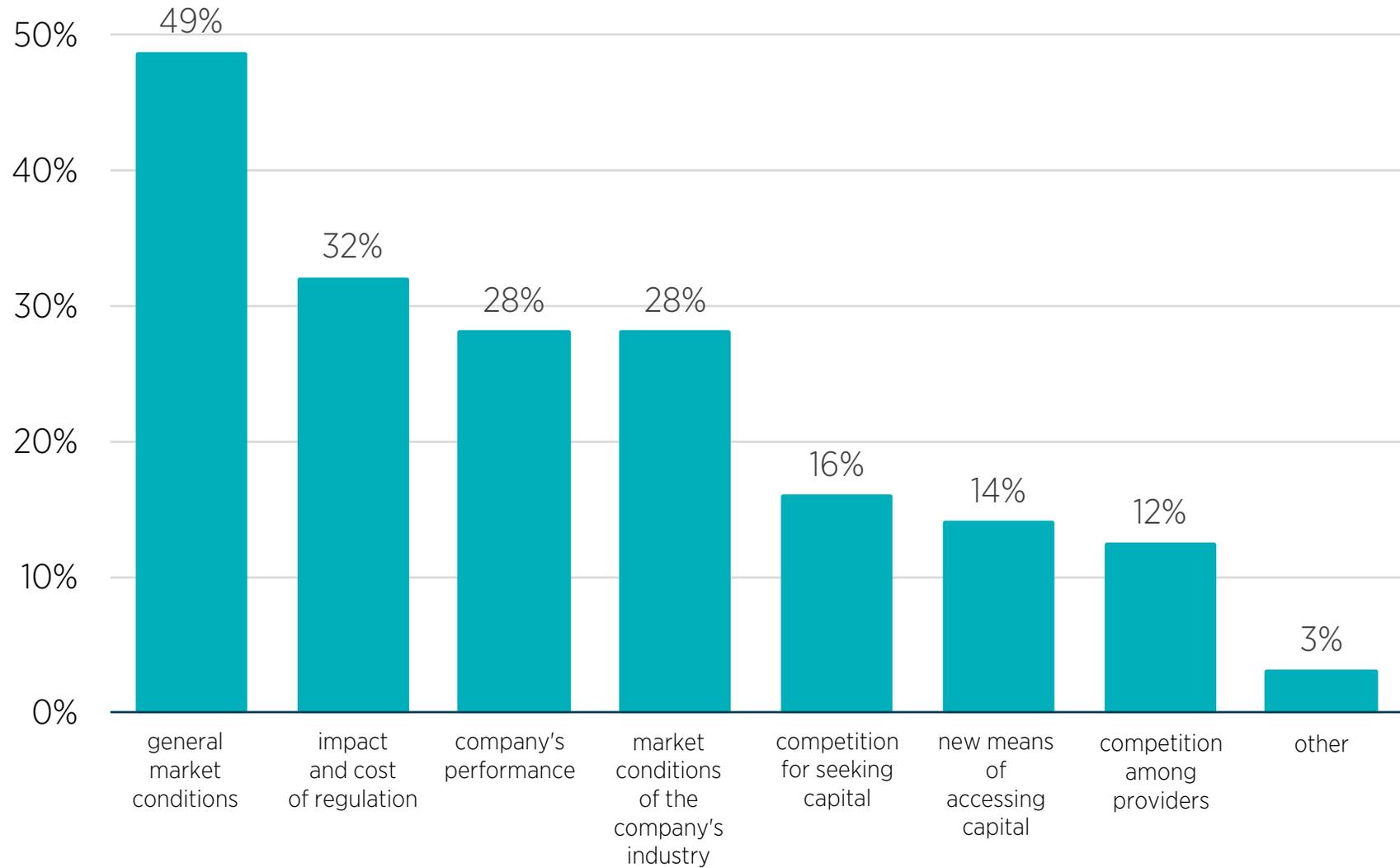


Figure 4. What Is Most Important to the Company When Deciding What Type of Capital to Seek?

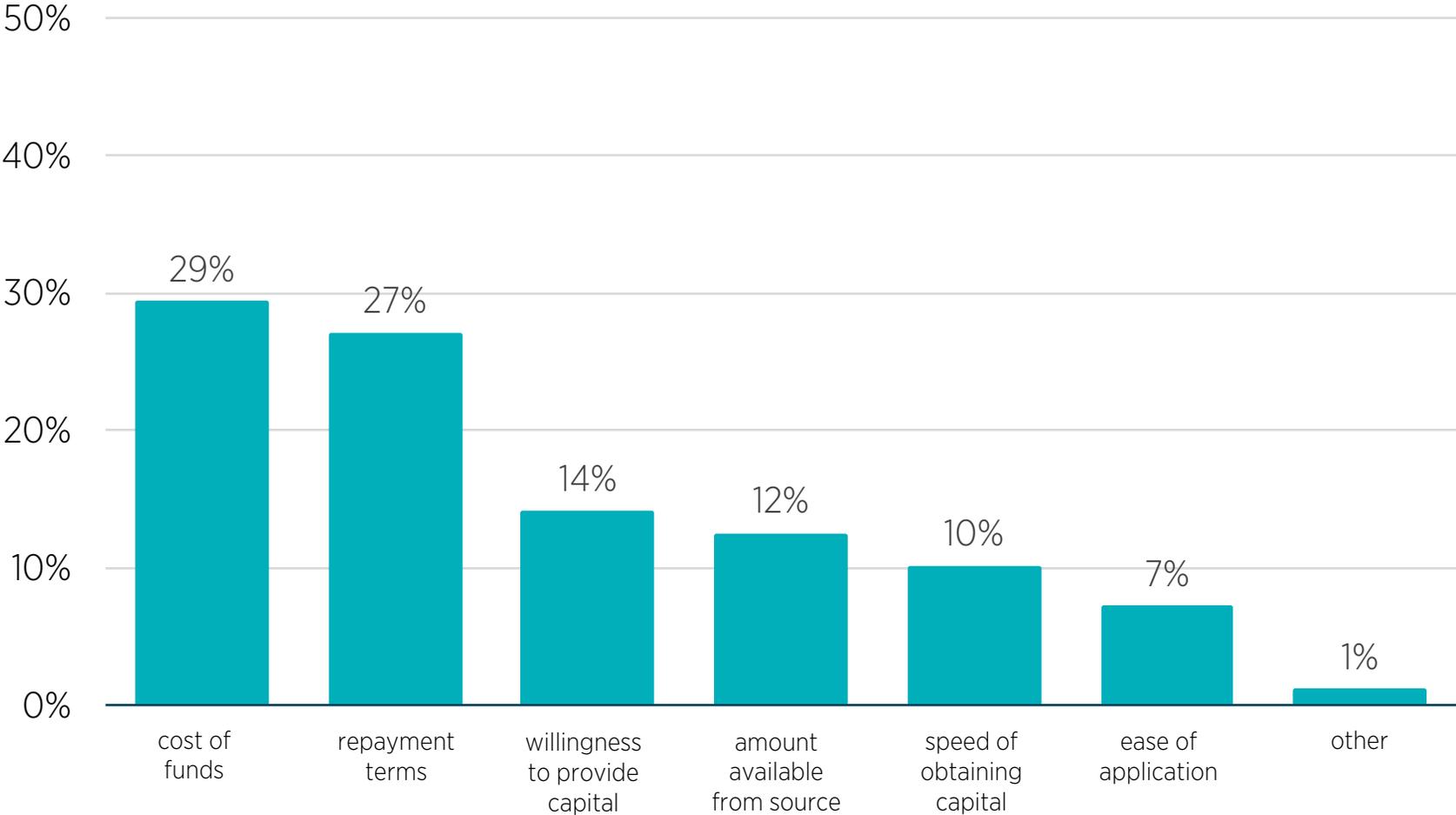


Figure 5. What Type or Types of Outside Capital Did the Company Seek Most Recently?

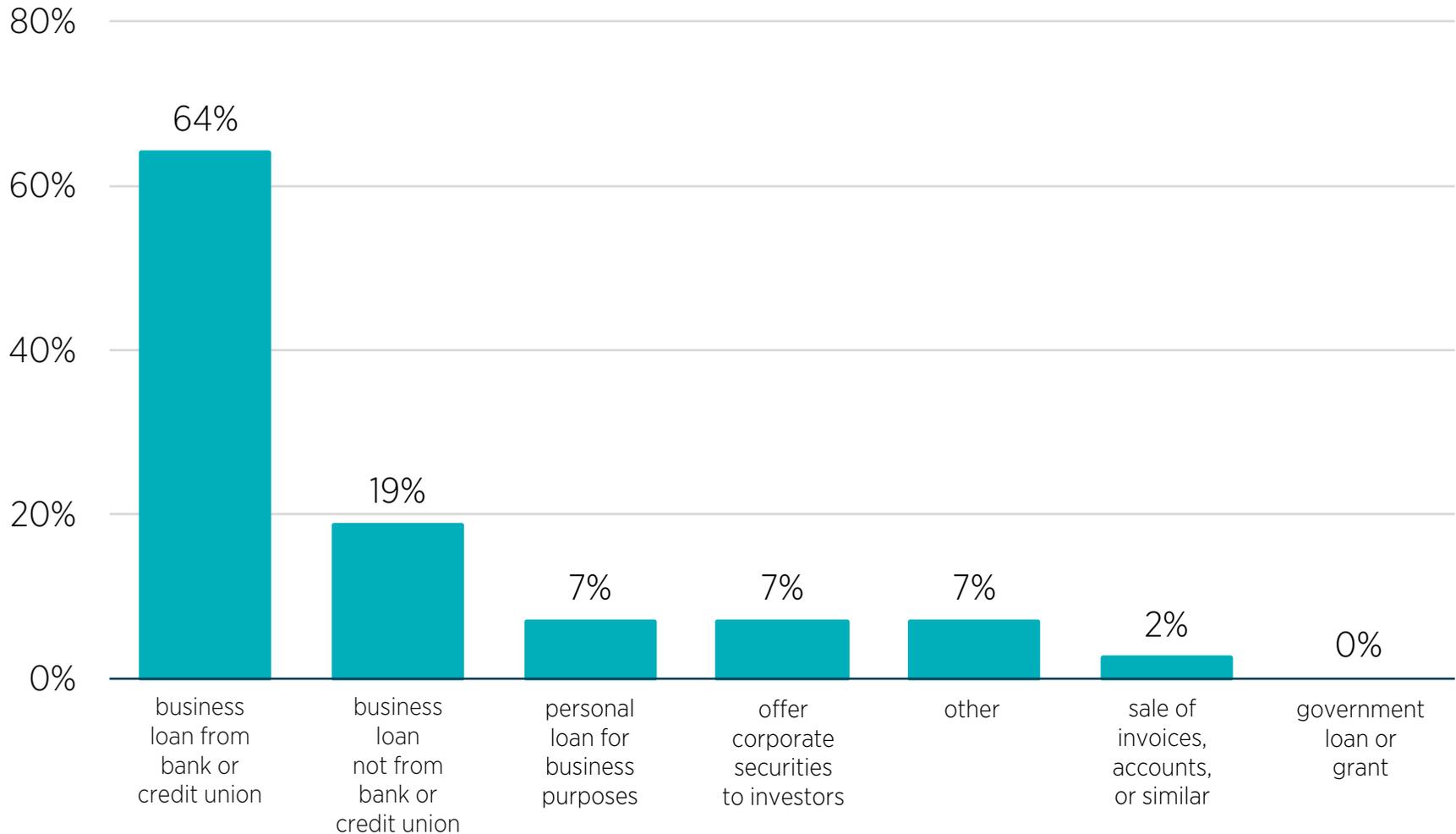
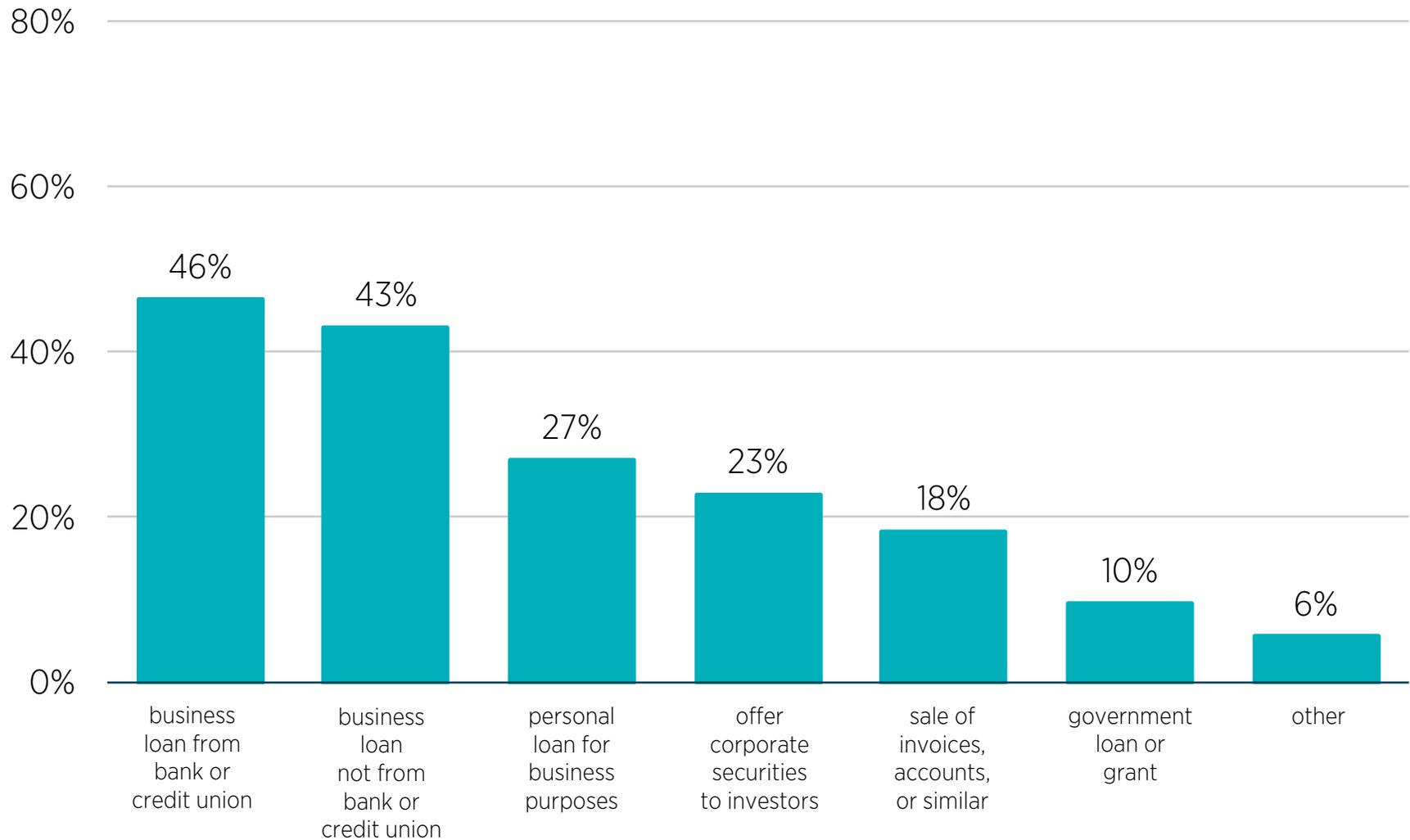


Figure 6. What Type of Outside Capital Is the Company Seeking?



Note: Total respondents = 136; total responses = 234. All respondents are currently seeking capital. Source: Author's rendering, based on data from the 2017 Survey on Small Business Capital Access.

Figure 7. How Did the Companies That Recently Sought Capital Determine What Source of Capital to Approach Initially?

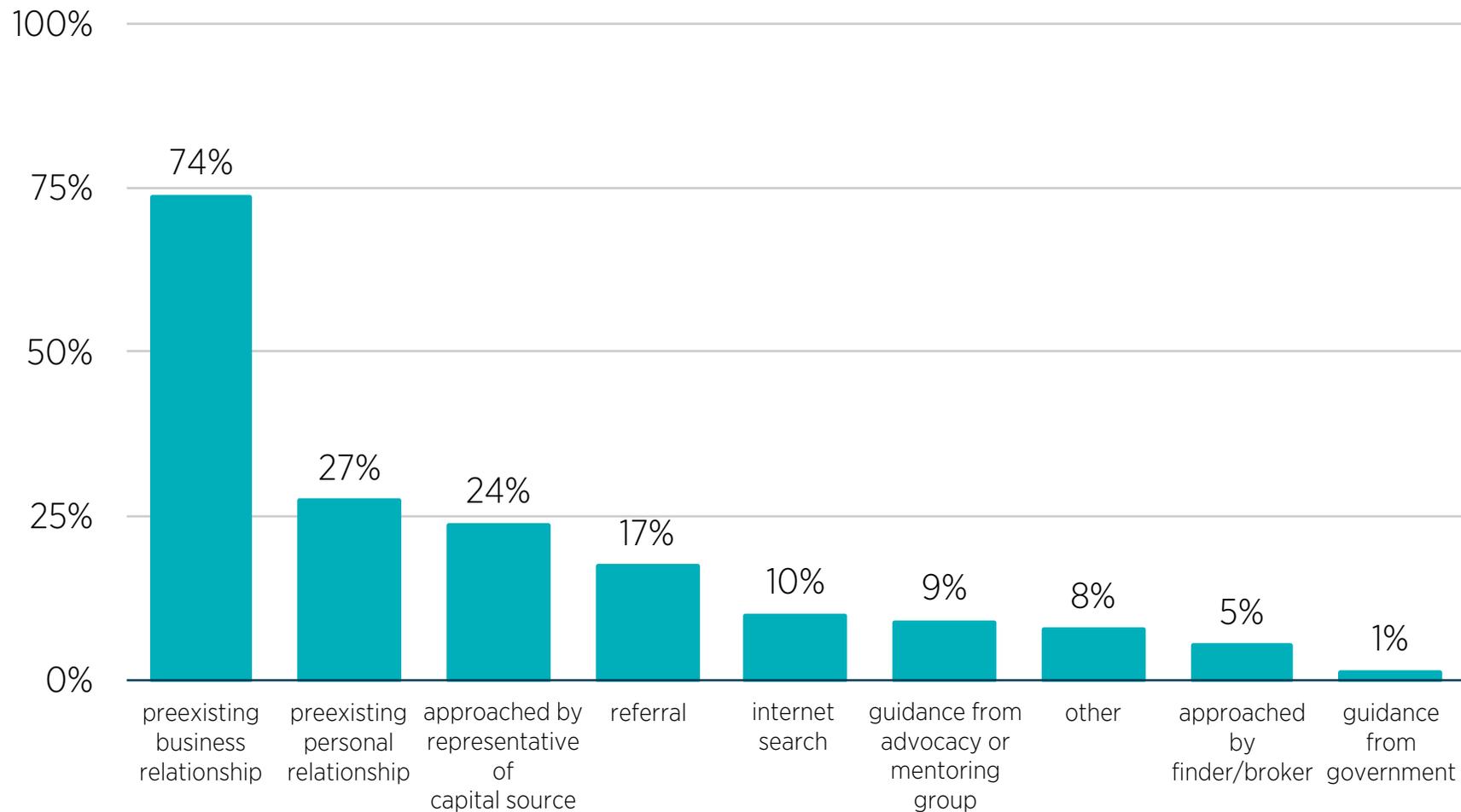


Figure 8. How Did the Companies Currently Seeking Capital Determine What Source of Capital to Approach Initially?

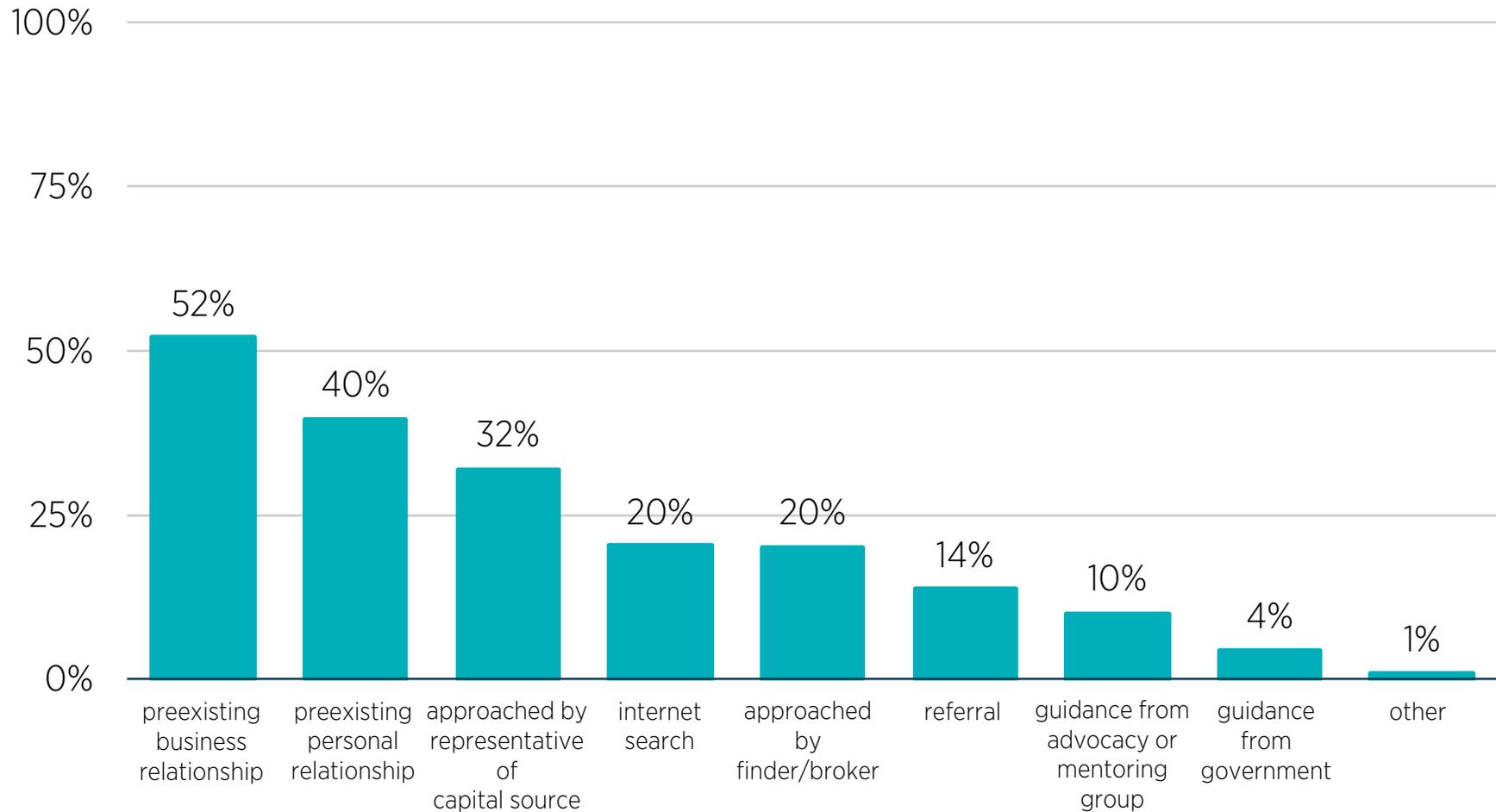
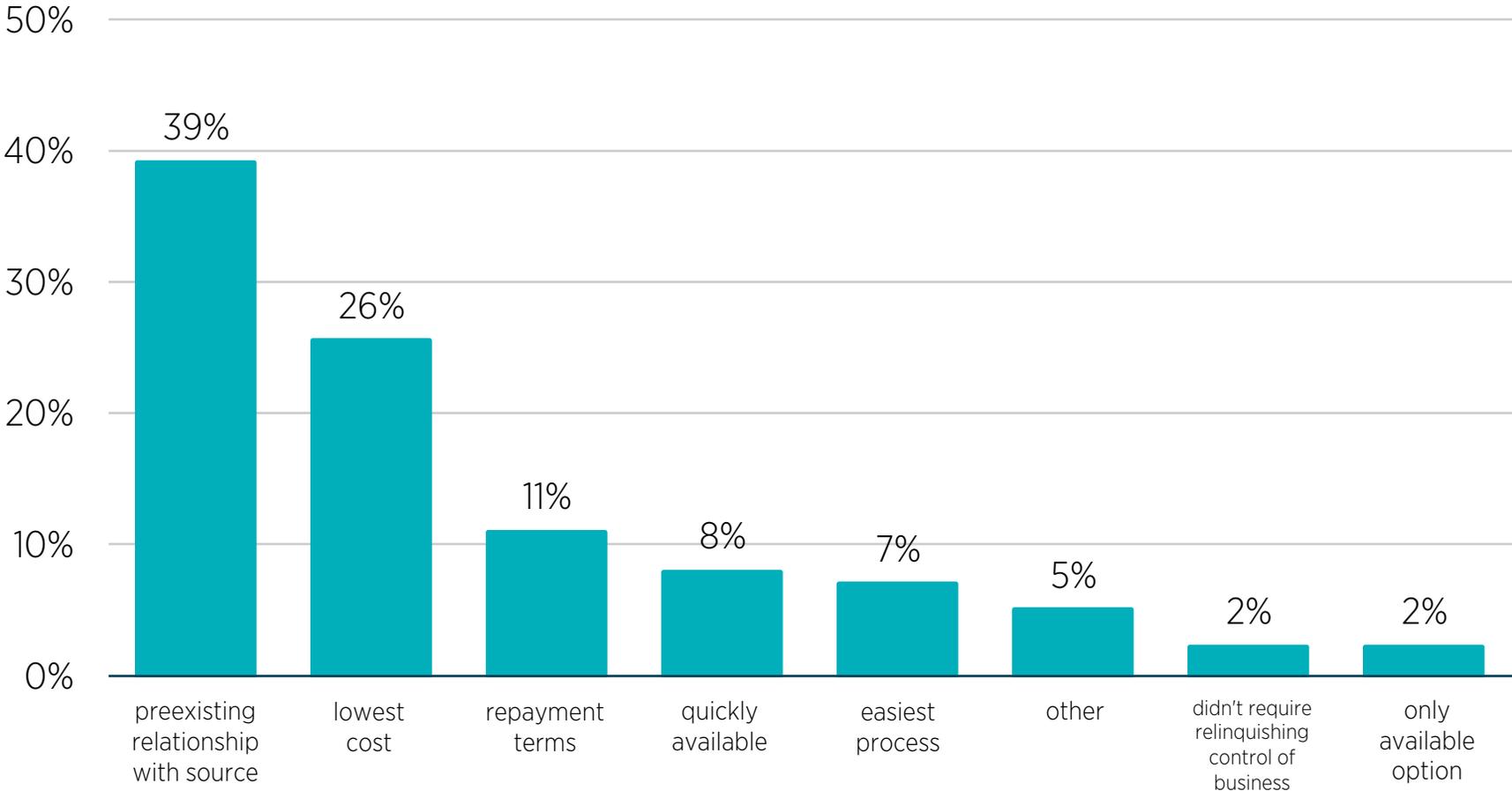


Figure 9. What Was the Main Reason the Companies That Recently Sought Capital Chose the Source of Capital They Ultimately Obtained?



Note: Total respondents = 41. Source: Author's rendering, based on data from the 2017 Survey on Small Business Capital Access.

Figure 10. What Was the Main Reason the Companies Currently Seeking Capital Chose the Source of Capital They Ultimately Obtained?

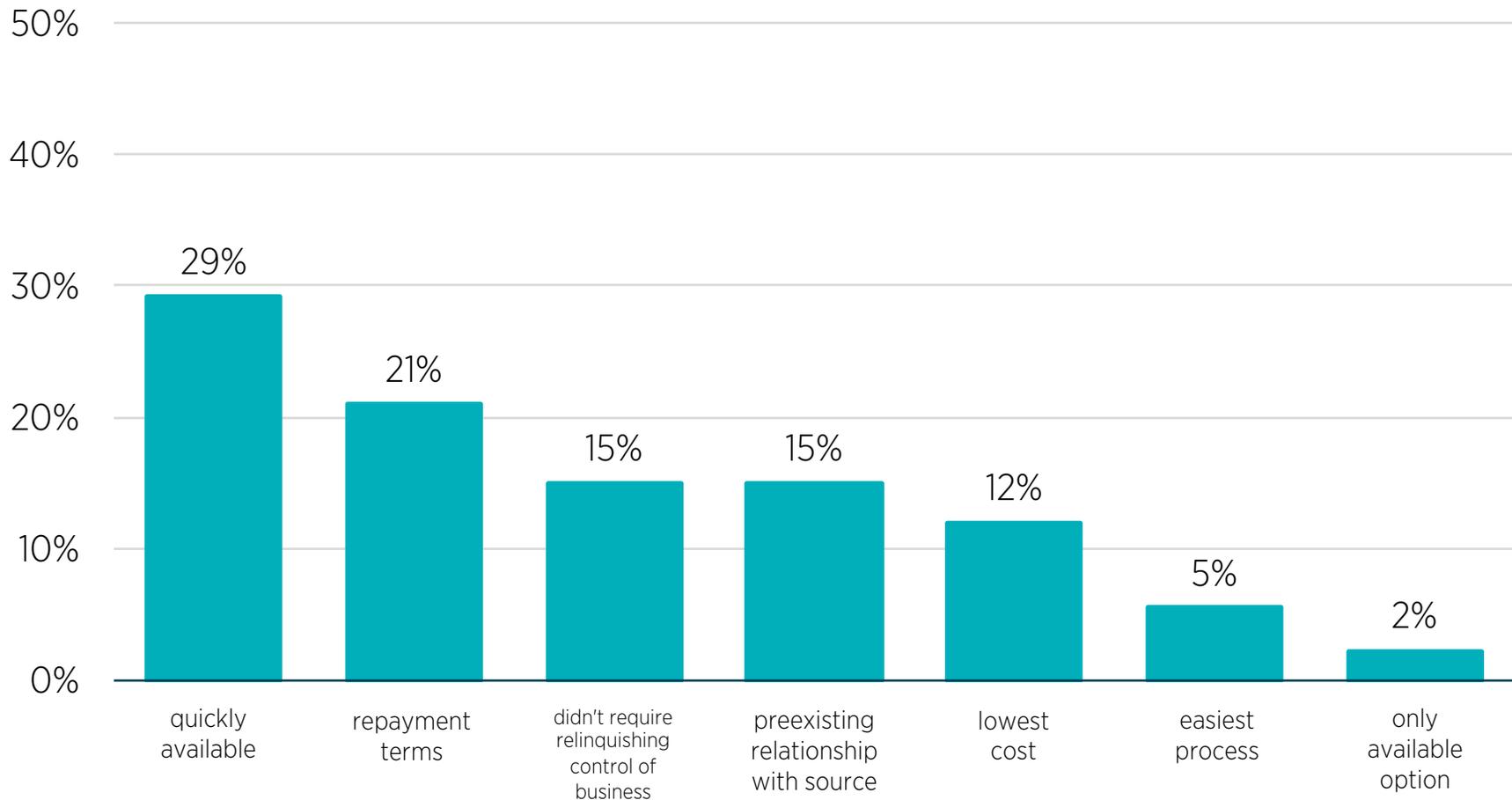


Figure 11. Were the Companies That Recently Sought Capital Successful in Obtaining Capital from Their Initial Target?

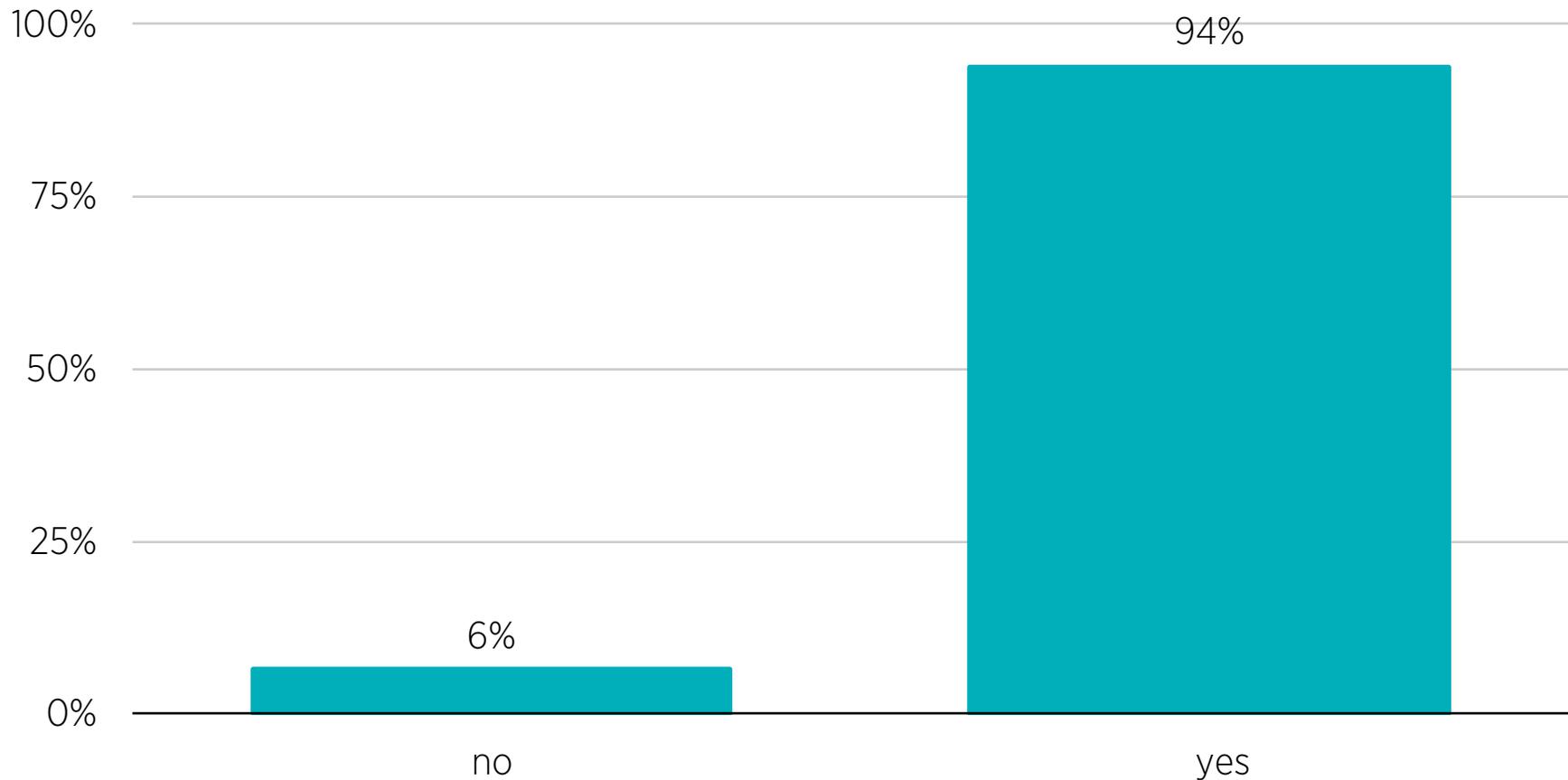
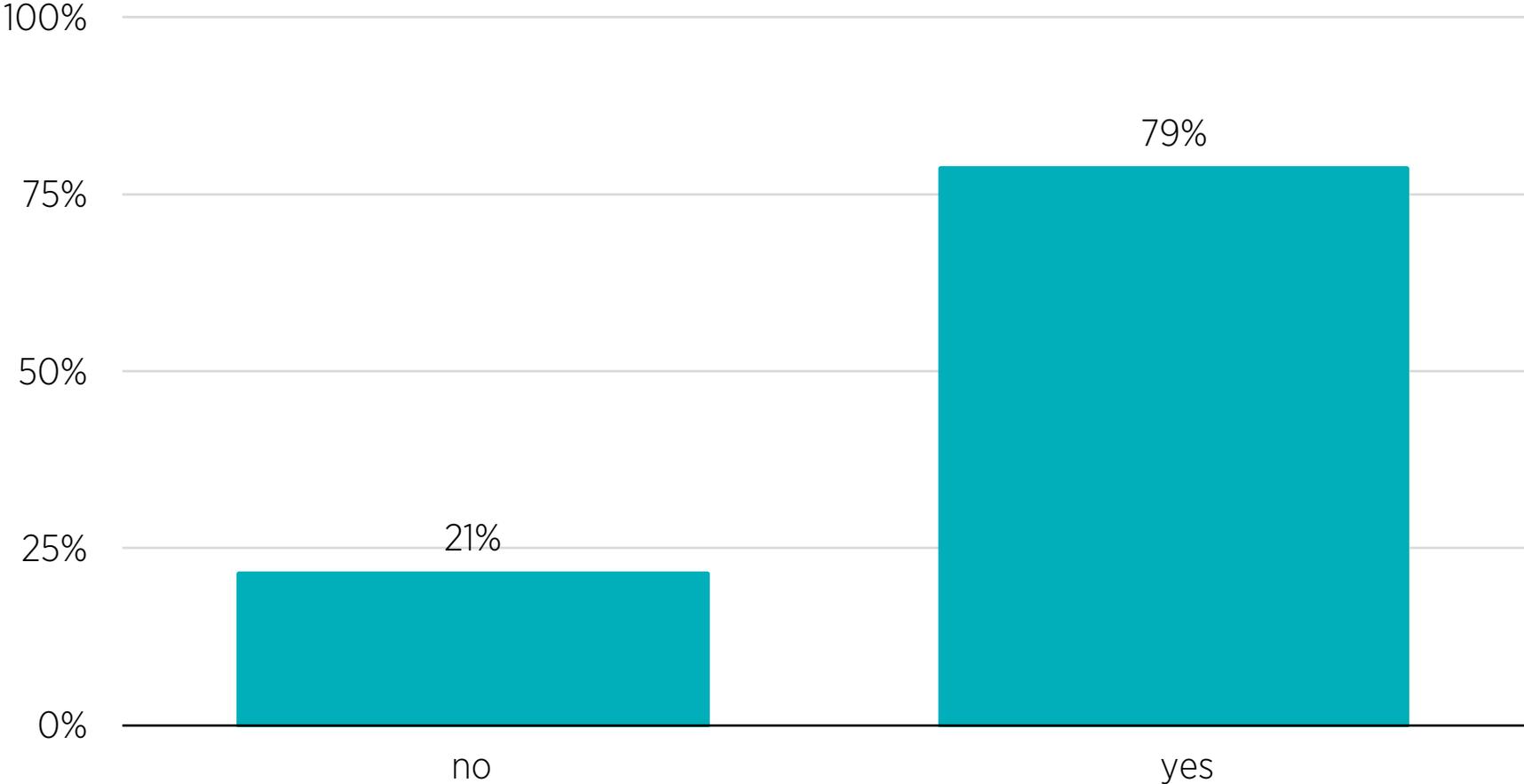


Figure 12. Were the Companies Currently Seeking Capital Successful in Obtaining Capital from Their Initial Target?



Note: Total respondents = 136. Source: Author's rendering, based on data from the 2017 Survey on Small Business Capital Access.

Figure 13. How Much Capital Did the Firms That Recently Sought Capital Ultimately Receive in the Most Recent Effort?

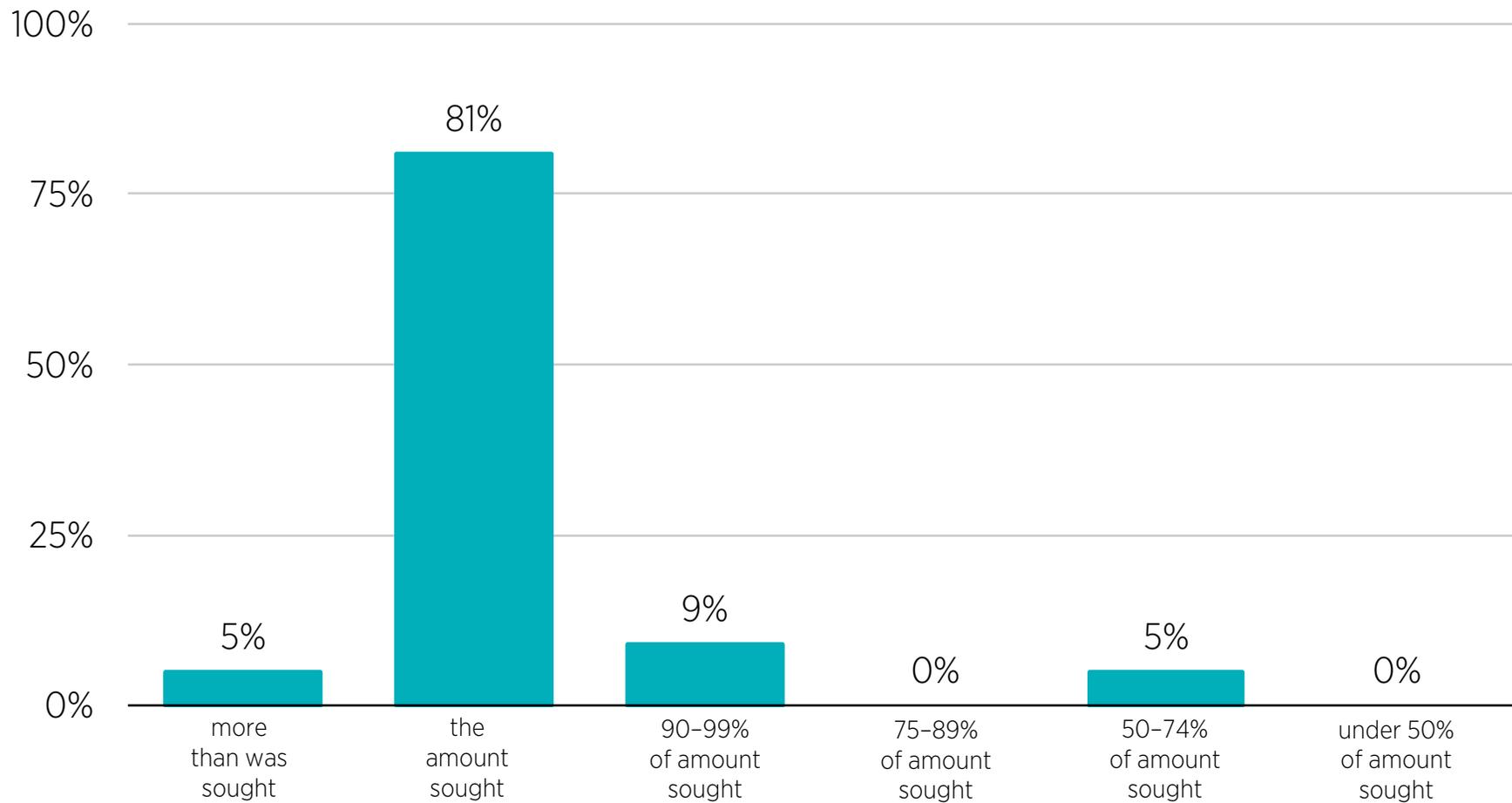


Figure 14. How Much Capital Did the Firms Currently Seeking Capital Ultimately Receive in the Most Recent Effort?

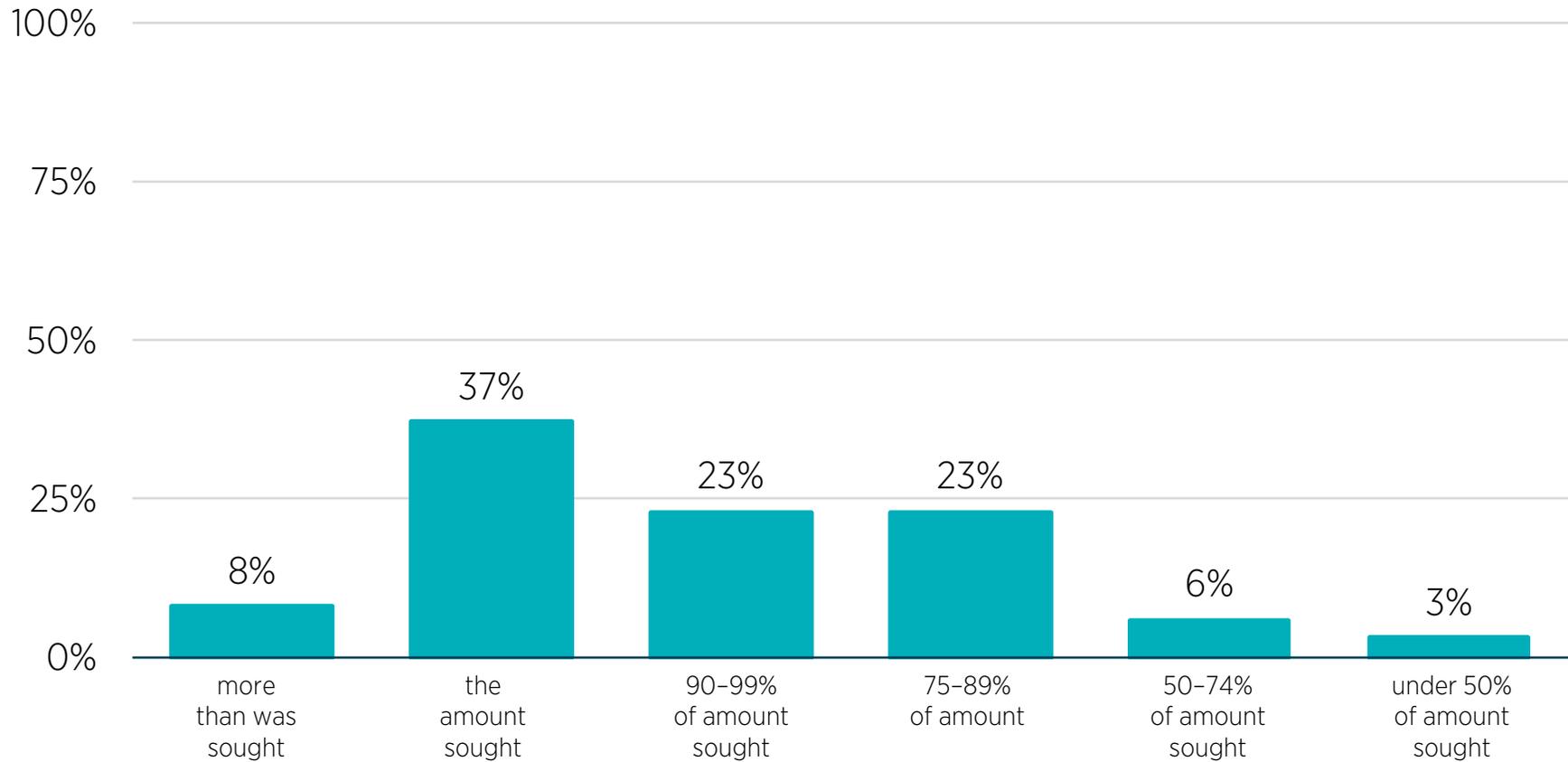


Figure 15. Why Was the Company Not Offered Some or All of the Capital Initially Sought?

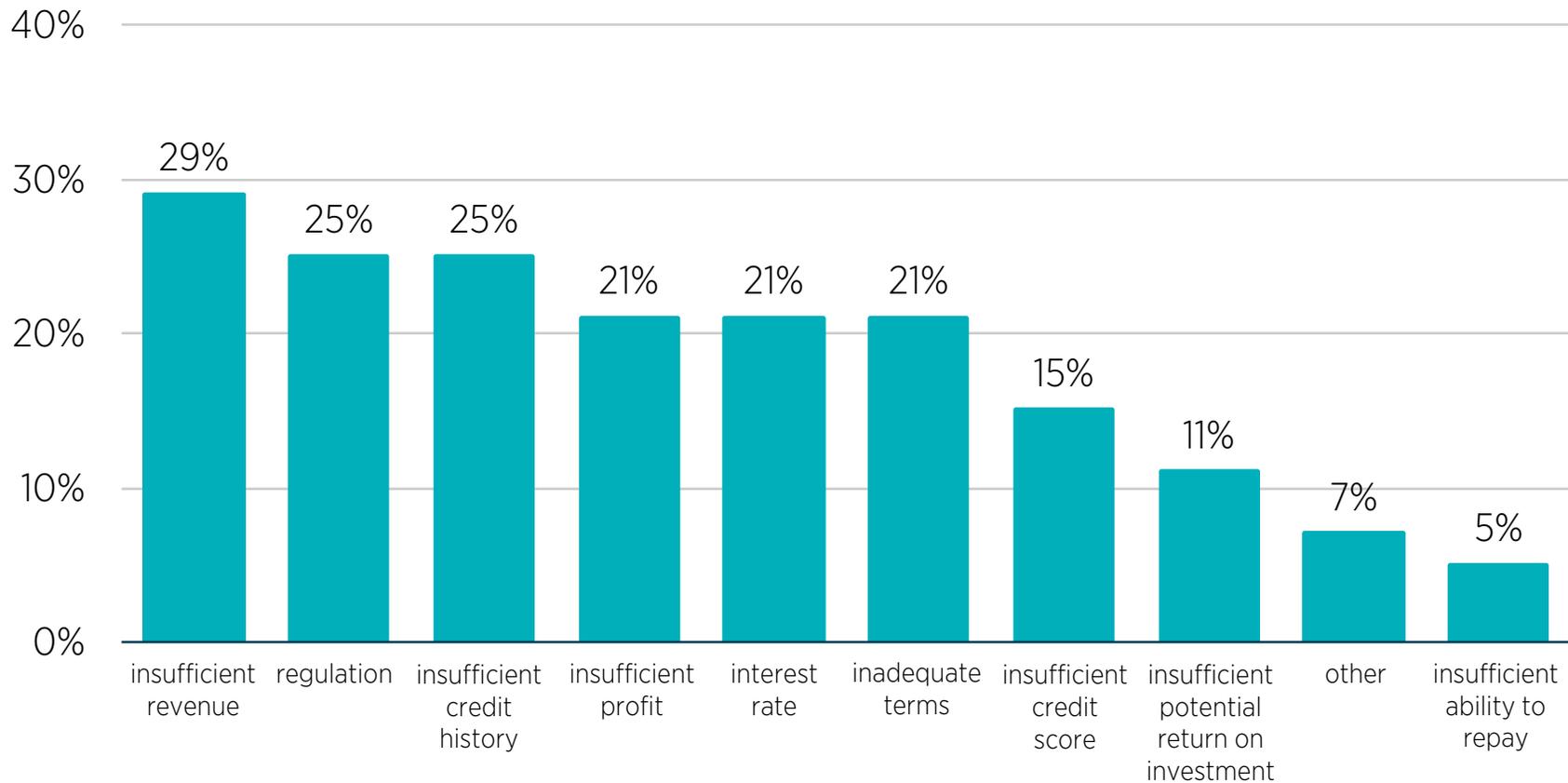


Figure 16. Would the Company Consider Taking a Small Business Loan from a Nonbank Internet-Based Lender?

