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CURRENT AND PAST POSITIONS

- 2003 – present Professor of Economics, George Mason University
- 2003 – present J. Fish and Lillian F. Smith Distinguished Scholar, Mercatus Center
- 2003 – present Research Fellow, Hoover Institution, Stanford University
- 2001 – present Advisory Board Member, The Library of Economics and Liberty,
- 1991 – 1999 Director, Management Center, John M. Olin School of Business, Washington University
- 1989 – 1991 Visiting Associate Professor of Business Economics, John M. Olin School of Business, Washington University
- 1987 – 1989 Visiting Associate Professor, Department of Economics, UCLA
- 1985 – 1987 National Fellow and Visiting Scholar, Hoover Institution
- 1986 – 1987 Visiting Assistant Professor, Department of Economics, Stanford University
- 1980 – 1987 Assistant Professor, Departments of Political Science and Economics University of Rochester

EDUCATION

- 1981 Ph.D. Economics, University of Chicago
- 1975 B.A. Economics, University of North Carolina (with highest honors)

PUBLICATIONS

BOOKS

The Price of Everything: A Parable of Possibility and Prosperity, Princeton University Press, 2008

The Invisible Heart: An Economic Romance (MIT Press, 2001)

The Choice: A Fable of Free Trade and Protectionism, Prentice Hall, 1994

One of the Top Ten Business Books of the Year (**Business Week**);

One of the Best Books of the Year (**The Financial Times**),

Updated and revised edition, 2001

Third edition, 2003

ACADEMIC ARTICLES AND MONOGRAPHS

“Gambling with Other People’s Money: How Policy Mistakes Created Perverse Incentives and the Financial Crisis of 2008,” Mercatus Center, George Mason University, (forthcoming 2009).

“How Little We Know”

The Economists’ Voice, Russell Roberts, Vol. 6 : Iss. 11, Article 3 (2009).

“Speaking about Trade to the Open-Minded Skeptic,”

Cato Journal, James A. Dorn, ed., 19, 3 (Winter 2000): 439-448.

“To Price or Not To Price: User Preferences in Allocating Common Property Resources”
in **Political Economy of Customs and Culture: Informal Solutions to the Commons Problem**, Terry Anderson and Randy Simmons, eds., Rowman & Littlefield (1993).

“When Does a Decrease in a Distortion Increase Welfare?”

Economic Letters 39 (1992): 37-42.

“Government Subsidies to Private Spending on Public Goods”

Public Choice 74 (1992): 133-152.

“Comment” on “Myopic Discounting: Empirical Evidence”

by Gordon C. Winston and Richard G. Woodbury in **Handbook of Behavioral Economics**,
Volume 2B, Stanley Kaish and Benjamin Gilad, eds., Jai Press, Inc., (1991).

“Competition in Political and Economic Markets” (with Don Coursey)

Public Choice 70 (1991): 83-88.

“Comment” on “Keeping the Cost of Living Jewishly Affordable”

by Alan Winter in **Jewish Identity in America**, David M. Gordis and Yoav Ben-Horin, eds.,
Wilstein Institute, Los Angeles, CA., (1991).

“A Guide to the Pitfalls of Identifying Price Discrimination” (with J. Lott)

Economic Inquiry 29 (January 1991): 14-23.

“Why Comply: Enforcing Price Controls and Victimless Crime Laws” (with J. Lott)

Journal of Legal Studies 18 (June 1989): 403-414.

Reprinted in **The Economics of Corruption and Illegal Markets** (Gianluca Fiorentini and
Stefano Zamagni, eds, (International Library of Critical Writings in Economics, Edward Elgar).

- “Improving the Quality and Quantity of Whole Blood Supply: Limits to Voluntary Arrangements”
(with Michael Wolkoff) **Journal of Health Politics, Policy and Law** 13 (Spring 1988): 167-178.
- “Financing Public Goods”
Journal of Political Economy 95 (April 1987): 420-437.
- Review of *Federal Tax Policy and Charitable Giving* by Charles Clotfelter,
Journal of Economic Literature (June 1986).
- “A Taxonomy of Public Provision”
Public Choice 47 (1985): 267-304.
- “Recipient Preferences and the Design of Government Transfer Programs”
Journal of Law and Economics 28 (April 1985): 27-54.
- “A Positive Model of Private Charity and Public Transfers”
Journal of Political Economy 92 (February 1984): 136-148.

AWARDS

- 1991 Recipient of the John Bowyer Teaching Award, given to the best teacher of juniors and seniors at the Olin School of Business, Washington University
- 1990 Recipient of the John Bowyer Teaching Award, given to the best teacher of juniors and seniors at the Olin School of Business, Washington University
- 1984 Recipient of the Student Association Teaching Award, given to the best undergraduate teacher at the University of Rochester