

The Political Economy of Medicaid Expansion

Federalism, Interest Groups, and the ACA

Daniel Sutter

June 2016

MERCATUS WORKING PAPER



3434 Washington Blvd., 4th Floor, Arlington, Virginia 22201
www.mercatus.org

Daniel Sutter. "The Political Economy of Medicaid Expansion: Federalism, Interest Groups, and the ACA." Mercatus Working Paper, Mercatus Center at George Mason University, Arlington, VA, June 2016.

Abstract

Medicaid was established in 1965 as a joint state and federal program to provide medical insurance to Americans who are poor and have disabilities, and it has grown from 1 percent to 3 percent of GDP. The source of Medicaid's growth over the past 50 years must inform efforts to reform the program and slow spending. The literature on the political economy of Medicaid provides strong evidence of interest group and political ideological influence, enabled by the open-ended federal match for state spending. The strongest support for political influence, interest group influence, and matching grants as drivers of growth emerges from studies on Medicaid's discretionary coverages and populations in contrast to the program's mandatory components. Evidence also exists that increases in populations that are already eligible may lead to offsetting reductions in reimbursement rates, thus suggesting that increased medical need (the cost of adequate care for the poor) has not been a primary driver of growth.

JEL codes: D72, D78, I13, H51

Keywords: Medicaid, policy analysis, Medicaid expansion, entitlements, public health Insurance, interest groups, legislators, positive political economy, block grants, matching grants, flypaper effect, Patient Protection and Affordable Care Act

Author Affiliation and Contact Information

Daniel Sutter
Affiliated Senior Scholar
Mercatus Center at George Mason University
Charles G. Koch Professor of Economics
Manuel H. Johnson Center for Political Economy, Troy University
dsutter@troy.edu

All studies in the Mercatus Working Paper series have followed a rigorous process of academic evaluation, including (except where otherwise noted) at least one double-blind peer review. Working Papers present an author's provisional findings, which, upon further consideration and revision, are likely to be republished in an academic journal. The opinions expressed in Mercatus Working Papers are the authors' and do not represent official positions of the Mercatus Center or George Mason University.

The Political Economy of Medicaid Expansion: Federalism, Interest Groups, and the ACA

Daniel Sutter

1. Introduction

The Social Security Act of 1965 created Medicaid to provide health insurance to poor Americans, including children. The act also created Medicare, the health insurance program for people age 65 and older, and Medicaid was at least initially viewed as Medicare's junior partner. In contrast to Medicare, which is exclusively a federal government program, Medicaid is a joint state and federal program, modeled on Aid to Families with Dependent Children (AFDC), a cash assistance program for the poor. Each state operates a Medicaid program under rules laid down by the federal government, and states receive federal grants to cover much of the program's cost.

From modest beginnings, Medicaid has grown enormously—from \$5.3 billion in 1970 to \$449 billion in 2013 (both figures in current dollars; 1970 spending was \$32 billion in 2013 dollars), as illustrated in table 1 (page 37). The federal government has provided between 55 percent and 60 percent of Medicaid funding for more than 30 years, except for a temporary jump of 10 percentage points in the federal share caused by the American Recovery and Reinvestment Act (ARRA, reflected by the 2010 figures in table 1). Medicaid has grown to more than 75 percent of the expenditures of Medicare, and its share of national health expenditures has more than doubled since 1970. More than 72 million Americans were enrolled in Medicaid and Children's Health Insurance Program (CHIP) as of January 2016, making Medicaid the largest health insurance provider in the nation (CMS 2016). Medicaid was the largest category of state budgets in 2011 (Owcharenko 2014), thanks to a surge in spending caused by the 2008 recession. Nonetheless, Medicaid has become an enormous driver of state government budgets since the

late 1980s and has been credited with significantly reducing state spending on higher education (Kane, Orszag, and Apostolov 2005). Medicaid is in the midst of a period of further growth as a consequence of the Patient Protection and Affordable Care Act (ACA), and spending is projected to continue growing at 5.9 percent a year between 2015 and 2024 (CMS n.d.).

What forces have driven the expansion of Medicaid over its 50 years of existence? This paper reviews findings from the positive political economy literature on this subject. *Positive political economy* refers to an integration of economic and political variables through a public choice or interest group viewpoint. The review provides an evidentiary foundation for evaluating the need for or potential of various proposed reforms to slow the trajectory of Medicaid spending. Specific options for reform are not detailed or evaluated here. But because the review seeks to inform a case for reform, it will be shaped by the following questions:

- Do explicit policy decisions or factors outside of the control of politicians drive the growth of Medicaid?
- Is the matching grant structure of Medicaid an important driver of growth?
- Is there evidence of inefficient spending?

Section 2 of this paper categorizes factors perceived to have contributed to the growth of Medicaid. Four categories are identified: (a) the medical need, or the size of the eligible population and cost of acceptable medical care; (b) the price effect of Medicaid's matching grant formula and the incentive of state policymakers to attempt to take advantage of the federal structure of the program; (c) the effects of the grant structure that are not tied to rational choice (e.g., the flypaper effect); and (d) the interest group and public choice considerations. This paper focuses on efforts to use variation in state programs to identify the political economy of Medicaid, and thus section 3 discusses the advantages and challenges of

that approach. Section 4 reviews evidence from published studies of the political economy literature, with a focus on the discretionary aspects of state programs. Section 5 examines correlates of state expansions of Medicaid under the ACA as a means of testing the ability of the political economy findings to help explain ongoing changes in the program. Section 6 provides an evaluative discussion of the evidence, and section 7 concludes by returning to the three motivating questions that shaped the review.

2. Factors Driving Medicaid Spending Growth

This section reviews arguments made in the economics and public choice literature that have been or could be applied to explain the growth of Medicaid over its 50 years of existence. Four sets of arguments are considered: medical need, incentive effects of federal grants, behavioral effects of grants, and public choice or interest groups.

Medical Need

Medicaid was initially proposed as a program of assistance for Americans who are poor, especially children. Medicaid is an entitlement program, meaning that all persons who meet the statutory criteria can receive all of the covered medical services without explicit legislative appropriation of funds. Medical need constitutes the group of factors related to the number of Americans meriting assistance (people who are poor, children in poverty, and people unable to afford adequate care) and to the cost of providing acceptable medical care.¹ An important

¹ Persons eligible for Medicaid are not required to sign up (except as modified by the ACA “mandate”). The percentage of eligible persons enrolled today ranges from 74 percent in Nevada to almost 97 percent in Massachusetts and 98 percent in the District of Columbia. A 90 percent penetration or take-up rate will typically never be achieved in the first year of a program or following an expansion to a new set of eligible persons. Because adjustment to changes in the program rules will not be instantaneous, growth attributable to a change in the rules will occur for some period after the change. Enrollment figures are from the Centers for Medicare and Medicaid (CMS 2015).

consideration in assessing growth is the potential for growth to occur because of changes in medical need without any change in the underlying scope or structure of the program. Growth attributed to medical need would not necessarily require a subsequent expansion of Medicaid by lawmakers.

The proportion of Americans in medical need can vary over time and depends on economic and demographic factors. In the short term, macroeconomic fluctuations can cause joblessness and increases in eligibility for Medicaid (and other means-tested government assistance). A rising standard of living suggests that economic factors should be less relevant over the longer run. For example, the overall poverty rate and the poverty rate for persons under age 18 stood at 17.3 percent and 21.0 percent, respectively, in 1965, versus 14.8 percent and 21.1 percent in 2014.² Increases in the poverty rate are unlikely to have driven Medicaid growth in recent decades. Other trends could be contributing to growth. An aging population increases the number of medically needy elderly—the Medicare–Medicaid dual enrollees. Societal changes such as the decline of marriage and an increase in the proportion of children born outside of marriage could increase the likelihood of children living in poverty.

The other component of medical need is the cost of providing adequate medical care. Health care as a share of GDP has increased from 5.0 percent in 1960 to 17.4 percent in 2013.³ This growth is driven by a number of factors. One factor could be a relative price increase for labor-intensive services, or what has been labeled as “cost disease” (Baumol 2012). Many medical services and procedures use a relatively fixed amount of labor. They will tend to become

² See US Census Bureau, Historical Poverty Tables (tables 2 and 3, respectively), <https://www.census.gov/hhes/www/poverty/data/historical/people.html>.

³ National Health Expenditures: Table 1, Aggregate and Per Capital Amounts, <https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/NationalHealthExpendData/NationalHealthAccountsHistorical.html>.

more expensive compared with goods or services that use labor-saving technology more readily. Health and safety are usually considered luxury goods, for which purchases increase more than proportionally with income and for which demand is less responsive to changes in price. Finally, with increasing medical knowledge and technology, medicine has witnessed tremendous progress in treating illnesses, diseases, and ailments. The consumer price index (CPI) for medical care, which attempts to measure the price change component of medical spending, stands at 446.8 in May 2015 versus 237.0 for the overall CPI. Thus, the price index for medical care has risen almost twice as fast as prices overall since 1982–1984 (the CPI base years). All those factors will affect the cost of medical care for a given definition of the eligible population.⁴

Government health care policies, particularly Medicare and Medicaid, could be contributing to the rising cost of medical care in the United States. Both programs increase the demand for health care, which will increase the equilibrium price. Most medical services in the United States are provided through what is called *third-party payment*.⁵ This system of third-party payment generally makes demand less sensitive to price. A third-party payer is a party other than the consumer and supplier (the first two parties in a market). Both private insurance and government payment qualify as forms of third-party payment. Even if a patient pays premiums for health insurance, the bulk of the cost of most medical services is covered by the insurance, and premiums are independent of the amount paid. Consequently, a patient has a reduced incentive to choose lower-priced health services, such as generic alternatives for prescriptions, than if paying the full price out of pocket.

⁴ Coverage for procedures that did not exist in the 1960s would need to be added. Hence, by the letter of the law, this coverage might be an expansion of Medicaid. But growth to keep up with a changing standard of acceptable care could be considered within the spirit of the initial legislation.

⁵ Out-of-pocket expenditures amounted to 12 percent of health consumption expenditures in 2013; see table 3, National Health Expenditures; Levels and Annual Percent Change, by Source of Funds: Selected Calendar Years 1960–2014, <https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/NationalHealthExpendData/NationalHealthAccountsHistorical.html>.

But the government, as third-party payer, may be less diligent in reviewing covered services than a private insurer would be. Private health insurance is ultimately subject to market constraints, meaning that insurers must be able to pay for covered services. Premiums and coverage levels must be attractive to consumers or to businesses providing health insurance as an employer-provided benefit. By contrast, Medicaid and Medicare as government programs have access to the federal treasury, and politicians might prefer to appropriate more dollars to the programs than to limit coverage for recipients. Consequently, the increase in demand for health services under Medicare and Medicaid is likely to be more inelastic with respect to price, even relative to a similar increase in demand through private insurance. If these charges are valid, medical cost inflation would not be an exogenous factor but would be endogenous to Medicaid.

Nevertheless, several elements of Medicaid likely limit its contribution to medical care inflation. For example, Medicaid's reimbursement rates for physician and hospital services are recognized to be significantly below rates paid by Medicare and private insurance (Owcharenko 2014). Many doctors are unwilling to accept Medicaid patients, which is hardly consistent with price-insensitive demand driving up health care costs. Furthermore, the Omnibus Budget Reconciliation Act of 1981 authorized states to use managed care for the delivery of Medicaid services. In 2012, more than 64 million Medicaid patients were enrolled in managed care programs (CMS 2012). Medicaid spending is spread across the entire spectrum of health services, from physician and hospital services to prescription drugs and dental care.⁶ With the exception of nursing home care (Camobreco 1996), the contribution of Medicaid to increased demand for services of any one type is relatively modest.

⁶ Dental care is not federally supported by Medicaid, but some states offer it.

Incentive Effects of Matching Grants

The federal structure of Medicaid and the form of the grants through which Washington provides dollars to the states provide potential sources of growth for Medicaid. The federal government historically provides close to 60 percent of the funding (table 1), and federal funds flow to the states in the form of matching grants. In a matching grant, the receiving government entity must contribute a given amount of funding (a *match*) for each dollar received. The main alternative to matching grants are block grants, where the amount of the grant is independent of the exact actions of taken by the recipient. Medicaid uses Federal Medical Assistance Percentages (FMAPs) to determine the match for each state. FMAPs are based on state income. Table 2 (page 38) reports state FMAPs for fiscal year 2016, and they range from 50.00 percent to 74.17 percent. With an FMAP of 50 percent, each dollar of federal spending would be matched with a dollar from state funds. As discussed subsequently, newly eligible individuals attract a 100 percent FMAP, which declines to 90 percent in 2020. FMAPs are adjusted annually, and higher percentages apply to children's health programs (state CHIPs), which table 2 also reports under the heading eFMAP (enhanced Federal Medical Assistance Percentage).

Matching grants lower the price of Medicaid program activities for the states. Given the range of FMAPs, states receive between \$1 and \$3 for each dollar they spend on Medicaid. The law of demand suggests that spending will increase under matching grants relative to the level chosen by a state facing the full cost of additional spending. Medicaid will also be larger under matching grants than if the same federal funding flowed to states through block grants. The matching grant effect applies for both spending increases and waste-cutting efforts, because a state would realize only \$0.25 to \$0.50 in savings for each dollar of waste cut from the program.

In addition, the Medicaid matching grant is open ended. The more that states choose to spend on covered services, the more federal dollars they receive. The open-ended nature of the program is critical to the price effect of matching grants. If the match has a preset cap, then state expenditures will not be matched on the margin (presuming a state were to spend beyond the cap), and the price effect will not drive extra spending. States receive the match only for eligible services (both mandatory and optional) and for eligible populations; they must pay full price for unapproved coverage.

The price effect of a matching grant affects the calculations of state legislators. Suppose legislators decide to allocate a pool of state budget dollars to different programs as a means of maximizing political support or their probability of reelection, as modeled by McCormick and Tollison (1981), Grogan (1994), and Grossman (1994). The legislators will trade off the support generated by the extra spending by different state programs. In other words, they will assess whether allocating an extra \$1 million to Medicaid, state parks, or education generates the most political support. The amount of support generated will depend in part on the amount of services delivered.

The matching grant structure allows state legislators to direct \$2 million to \$4 million in services to health care by appropriating \$1 million to Medicaid. This structure provides a systematic advantage relative to programs funded entirely out of own funds and, thus, creates a long-term source of growth for Medicaid. Kane, Orszag, and Apostolov (2005, p. 104) discuss how this dynamic affects appropriations over time. Although they are most concerned about the alternative of higher education, the effect is general: “Because of the availability of federal matching funds, the economics of the Medicaid program are quite different from other state spending programs from the point of view of state legislatures. . . . If a state were to cut its own

spending on Medicaid by \$1, it would forgo . . . federal matching funds. In contrast, when a state reduces its subsidies to higher education and raises tuition, the residents of the state usually receive additional federal funds in the form of greater eligibility for subsidized federal financial aid and tax credits.” The price effect described here is only one factor affecting legislators’ decisions. Factors that affect the relative ability of Medicaid beneficiaries to generate support, such as voting rates and the distribution of beneficiaries across legislative districts, also matter. And Medicaid is not the only program for which federal matching grants are available. Thus the availability of the federal match does not trump all other types of state spending.

Different FMAPs across states and changes over time provide a source of secondary predictions; namely, states with higher FMAPs should experience more Medicaid growth, and growth should occur when FMAPs have been highest. These predictions assume that all else is equal and therefore may not be testable. For example, FMAPs vary across states on the basis of income. States with a lower price for Medicaid are also poorer. Also, the ARRA temporarily increased FMAPs, thereby potentially creating a natural experiment. But the boost to FMAPs coincided with the Great Recession’s shocks to Medicaid demand and state tax revenues.

State policymakers who make decisions about their Medicaid program can shift some of the cost to other governments. Politicians who wish to maximize support from their constituents can be expected to take full advantage of any and all opportunities beyond the match to make other governments pay the cost of their program. The Medicaid funding rules allow states to use a variety of tricks to increase federal dollars received, such as counting dollars from outside of the state appropriations toward the state match (Antos 2014). The most prominent example of this practice is the disproportionate shares paid to compensate hospitals serving large numbers of uninsured and Medicaid patients. States have increased Medicaid reimbursement payments to

such hospitals and passed part of the cost on to the federal government. Special taxes on facilities were imposed on hospitals that were paid disproportionate shares, and those taxes counted toward a state's match. As Antos (2014) demonstrates, states could end up making money from the arrangement. Donations from hospitals and providers and shifting of revenues to facilities owned and operated by local governments have also allowed states to game the system (O'Neill 2014).

States have managed not merely to share costs with the federal government through the FMAP but to leverage state appropriations to Medicaid. Furthermore, such efforts to game the system are the typical and not the exceptional condition. Once an opportunity to game the system is discovered, other states imitate the system, as occurred with disproportionate share payments in the early 1990s. This leveraging of state appropriations is one reason Medicaid has absorbed an increasing share of state budgets over the past 50 years.

Behavioral Effects of Grants

People sometimes misperceive and misinterpret government policies, a practice that leads to anomalous results. These effects can occur in addition to the price effect of intergovernmental grants. Behavioral economics has identified a number of systematic deviations of behavior from rational choice models of traditional economics. Consequently, I will label the anomalous effects of grants as behavioral effects to keep them distinct from the incentive effect of matching grants. Historically, grants have increased government spending more than is explicable in the microeconomics budget line–indifference curve framework. Such effects have been labeled the *flypaper effect*, alluding to the tendency of money to stick where it hits (Courant, Gramlich, and Rubinfeld 1979).

The flypaper effect works as follows. Consider an unrestricted block grant from the federal government to a state. Such a grant for \$100 million to a state is formally equivalent to a \$100 million increase in state income from the perspective of a representative citizen: both result in the same parallel shifting of the budget line.⁷ The increase in income will increase the quantity demanded of all normal goods, including services provided by the state government. The income effect should boost state government spending by 5 percent to 10 percent of the increase in income. So rational choice microeconomics suggests that a \$100 million increase in state income, from either economic growth or intergovernmental grants, should increase state government spending by perhaps \$10 million. If a grant is received, it should result in a reduction in state taxes of \$90 million to \$95 million. Instead, a wide range of empirical studies show that state spending might rise between 30 percent and 70 percent of the grant amount (Hines and Thaler 1995; Sobel and Crowley 2014).

Several explanations have been advanced for the flypaper effect. Courant, Gramlich, and Rubinfeld (1979) contend that citizens might confuse the average and marginal cost of local services, in which case the flypaper effect would be similar to fiscal illusion. A block grant appears to reduce the average cost of government services, and if voters think the cost of additional government services is also lower, a block grant would also produce a substitution effect. Hines and Thaler (1995) argue that people systematically treat out-of-pocket costs differently from opportunity costs, even though a rational choice approach implies their

⁷ The concept of a representative citizen attempts to abstract from obvious distributional considerations involving who receives each increase in income; see Brennan and Buchanan (1985) for more on the role of uncertainty and a proper perspective for normative evaluations.

equivalence. Choi, Laibson, and Madrian (2009) contend that mental accounts that people create—and the reluctance to shift funds across those accounts—can explain flypaper effects.

The flypaper effect could be one source of growth in Medicaid. Of course, Medicaid uses open-ended matching grants, so the description given does not apply directly. A matching grant produces the substitution effect described in the previous subsection in addition to the income effect. Nonetheless, the magnitude of the increase in spending resulting from matching grants still appears excessive relative to the plausible magnitude of the substitution effect. Furthermore, tests of the flypaper effect generally examine overall state or local government spending. A narrower flypaper effect would need to be invoked to explain how Medicaid grants stick in Medicaid budgets. The issue would be whether Medicaid matching grants might cause state governments to reduce appropriations already made for medical services for the poor.

The flypaper effect could be a natural product of grants when state governments are not perfect agents of citizens. This explanation might be subsumed by the public choice factors to be discussed shortly. Flypaper effects might also emerge from deviations from traditional rational choice and their interaction with the political process in what is emerging as behavioral public choice (Tasić 2011; Viscusi and Gayer 2015). For the purposes of this paper, the exact cause of flypaper effects is not important. In generating a useful categorization of causes for the growth of Medicaid, flypaper effects can refer broadly to any effects of grants stemming from deviations from rational choice in an effort to distinguish such effects from the substitution effect of the FMAPs.

Interest Groups, Ideology, and Information

Decisions in representative democracy do not occur by magic. Many people interact in elections, legislatures, and policy implementation, and together they combine to shape public policies.

Each participant has resources, goals, and preferences; possesses certain decision rights; and has access to certain information. Public choice pioneered the systematic application of methodological individualism to understand how interaction produces outcomes in politics and, most typically, representative democracy.⁸ Interest groups, the ideology of public office holders, and information asymmetries offer public choice explanations for the growth of Medicaid.

Interest groups provide an important potential cause of Medicaid expansion. They also provide the means of filtering citizen preferences in representative democracy. Interest groups aggregate citizens with similar opinions on given issues, and those groups economize on the transactions costs of interacting with representatives. Yet citizen preferences do not automatically aggregate and translate into equivalent interest group representations. Olson (1965) pioneered the analysis of how and why some interests will organize more effectively than others. Groups able to credibly deliver more votes or provide more volunteers or campaign contributions will have more influence, and public policies will reflect organizational capability and not the underlying distribution of citizen preferences. Factors affecting interest group formation include size, the stake per person, and a concentration of benefits on a subset of broad interest group members. Also, an interest group organized for one purpose can always apply the organization to lobby for other issues, including perhaps Medicaid.

For interest groups to explain the growth of Medicaid, the relative political resources and influence of beneficiary groups would need to be increasing over time.⁹ Beneficiaries would need to be getting better organized than taxpayers or other groups competing for funds in the

⁸ For an overview of the public choice perspective, see Leighton and López (2013). For detailed discussions of the literature, see Mueller (2003) and Mitchell and Simmons (1994). Grogan (1994) applies a model of self-interested politicians and Medicaid policy choice.

⁹ If the program had been shrinking over time, an explanation based on interest groups would then naturally focus on the organization of program opponents or a decline in the organization of beneficiaries.

state budget. At first glance, interest groups appear to be a poor way to explain Medicaid growth because the poor and children in poverty are recognized as relatively weak interests (Grogan 1994; Kousser 2002). Also, reimbursement rates for covered procedures have been so low as to lead to shortage of doctors willing to accept Medicaid patients (Antos 2014, 21), which suggests that physicians must not be driving program growth either. But other groups are affected by Medicaid, such as hospitals, and the program provides assistance to people who are disabled and to people who are age 65 and older, particularly through coverage of the medically needy. Consequently, the AARP (formerly the American Association of Retired Persons) and nursing homes could also be relevant in an interest group calculus.

Ideology (meaning general attitudes toward the role of the state in society) complements economic interests as an important element of political economy. Medicaid, a component of President Lyndon Johnson's Great Society, has been associated with left-liberal values and ideology. Recently, many Republicans have opposed expansion of Medicaid under the ACA on ideological grounds (Sobel 2014). Ideology as a factor in the growth of Medicaid, distinct from interest groups, would focus on the politicians who control the levers of government. Politicians might reflect the interests or political views of citizens, or on occasion they may take actions reflecting their personal political beliefs when the political costs are not high. As a factor, ideology typically identifies with the party identity of politicians. That factor would predict that growth in Medicaid would result from a more favorable political balance for Democrats.

The methodological approach of public choice emphasizes that the government does not act alone and that the interests of different government officials often conflict. Principal-agent problems arise between citizens and government and between different government officials. Information is costly. Information asymmetries can exist between government officials, and

intergovernmental grants can be a source of asymmetric information. Filimon, Romer, and Rosenthal (1982) argue that agencies can often hide the existence of grants from voters, thereby allowing the agencies to retain control over resources and providing a public choice explanation of the flypaper effect. Although overall the Medicaid program cannot fly under the radar, various elements of the program will be less salient and may allow some politicians to exploit an advantage of information in this manner.

3. Examining the Growth of Medicaid: The Role of the States

How can one determine the contribution of the factors described in the previous section to the growth of Medicaid observed over the past 50 years? One approach would focus on decision making in Washington and would attempt to link Medicaid spending growth to changes in such factors at the national level. Such an approach has been attempted, and Klemm (2000) provides a brief macrohistorical perspective on Medicaid growth. But identifying correlations or causal relationships at the national level seems daunting given the various factors involved and only one 50-year span of Medicaid spending.

The state side of Medicaid's partnership offers a much more promising approach to examining the political economy factors driving program growth. The states have different FMAPs, different partisan politics, and different balances of interest groups, and they experience changes in the vector of political economy variables at different times. Variation in state programs offers a much more promising venue to assess the political economy of Medicaid.

The federal structure of Medicaid, however, must inform any empirical analysis of state programs and spending. The federal government mandates that state programs must cover certain individuals and treatments to be eligible for funding, and it also limits other program dimensions,

such as charging the participants copayments. Still, numerous dimensions of discretion exist for state policymakers. Table 3 (page 39) lists the current mandatory and optional benefits for Medicaid. For example, state programs must cover inpatient and outpatient hospital services, physician services, and transportation services to medical care, but they have discretion concerning prescription drug coverage, dental services, and hospice care.

The number of states offering the different optional services varies considerably depending on the service. Table 4 (page 40) shows the number of states offering optional services as of 2005. State officials can also determine the extent of coverage for optional services. All states cover prescription drugs, but they can restrict which Medicaid enrollees have this coverage, can impose a formulary (Moore and Newman 1993), and can vary required copays. States can also choose whether to cover optional populations. The most important optional coverage group for contribution to overall expenditures has been the medically needy—individuals with incomes above Medicaid cutoffs but with particularly expensive medical conditions. States also vary in their coverage for children, pregnant women, parents, and adults who are not disabled. Many experiments with the delivery of mandatory services, such as managed care, have been conducted under Medicaid waivers. Waiver requests are voluntary and provide extra dimensions of discretionary policy.

Political economy factors at the state level affect only the optional or discretionary elements of state Medicaid programs and expenditures, as Grogan (1994) and Kousser (2002) emphasize. A proper test of the political economy determinants of Medicaid growth must focus on discretionary elements of policy. An econometric analysis of total state Medicaid spending, which lumps together mandated and discretionary expenditures, could obscure the effect of state-specific factors on the true dimensions of choice.

Furthermore, the interests of provider groups are not always obvious, as Kousser (2002) discusses. One might expect hospitals and doctors to support expansions of Medicaid, but hospital and physician services are mandatory for state programs (table 3). Thus, hospitals and physicians will likely not support optional coverage of eyeglasses and dentists. Indeed, mandatory service providers may oppose optional programs that could compete for state dollars and could result in lower reimbursement rates for covered procedures.

Any empirical examination of Medicaid expenditures must also control for the entitlement element of the program. All individuals who meet the eligibility criteria of a state program can enroll and receive benefits without an explicit appropriation. To a large extent, year-to-year fluctuations in Medicaid spending will be affected by the number of eligible persons in a state; hence spending may rise or fall with no change in the underlying structure of the program. Also, individuals eligible for Medicaid coverage must enroll in the program. The existence of numerous eligible but unenrolled people creates the potential for increases in spending following enrollment drives regardless of the underlying political economy factors.

4. A Review of the Evidence on State Medicaid Policy and Spending

Empirical studies generally confirm the effect of medical need, meaning that variables such as low-income children, elderly, and a medical price index generally affect spending significantly and in the expected directions, particularly when the measure of spending is more narrowly focused. Specific studies and their findings of interest will be discussed subsequently. Evidence does emerge of tradeoffs between the breadth of coverage and the generosity of benefits (specifically in Barrilleaux and Miller 1988, Pracht and Moore 2003, and Grogan 1994), which is relevant for two reasons. First, the impact of spending growth linked to medical need may be

moderated. If an increase in the potentially eligible population results in reductions in reimbursement rates, for example, changes in medical need will be a less important driver of overall program growth. Second, interest groups benefiting from one component of expenditures may strongly oppose expansion to cover discretionary services from other providers. Little evidence directly bearing on flypaper effects emerges from studies on Medicaid, perhaps because of the challenge of documenting misinterpretation or mistakes.

One of the first studies to apply the political economy framework to Medicaid is by Barrilleaux and Miller (1988), who estimate a joint model of the demand and supply of Medicaid plus state spending (as a percentage of all state government expenditures) using cross-sectional data from 1982. They find strong support of political economy factors driving state Medicaid spending, including (a) political ideology (as measured by a state congressional delegation's Americans for Democratic Action voting score), (b) strength of interest groups in a state, and (c) size of the state Medicaid bureaucracy. The price of medical care (cost of inpatient hospital care) and the number of total Medicaid recipients do not affect overall Medicaid spending, providing little support for need as a driver of spending. Barrilleaux and Miller, however, examine only total state spending as opposed to optional spending, and thus their results must be treated with caution.

Camobreco (1996) offers an important contribution by focusing his analysis on interest group lobbying. Although Medicaid is popularly perceived as an insurance program for low-income children and parents, the majority of its dollars go to recipients who are disabled and elderly (Grannemann and Pauly 2010; O'Neill 2014). Camobreco breaks down Medicaid expenditures connected to (a) low-income recipients (whose eligibility is linked to AFDC) and (b) recipients whose eligibility is based on Supplemental Security Income (SSI). Nursing homes receive half of their revenue from SSI-eligible Medicaid patients, but their interest concerning

Medicaid should focus on SSI-eligible expenditures. Camobreco separates state expenditures into those two categories, and he finds that the number of nursing home beds is a significant and quantitatively important determinant of SSI expenditures, but one that is only marginally significant, with a much smaller marginal effect for AFDC expenditures. Furthermore, number of hospital beds and number of AARP members significantly increase SSI expenditures, but they do not affect AFDC expenditures. Note that Camobreco does not distinguish mandatory from discretionary expenditures in the two categories.

The best tests of the political economy of Medicaid focus exclusively on the program elements under the control of state policymakers. Kousser (2002) estimates regressions of discretionary and total spending using a panel dataset. He finds a strong influence of partisan political variables on discretionary spending. Republican control of a state legislature significantly reduces discretionary spending but is insignificant for total state spending. A line-item veto, often extolled as a means of controlling spending, also significantly reduces discretionary spending but not total spending. State public opinion and divided party control of state government are not significant determinants of discretionary or total spending. Overall, Kousser finds that political factors have a large (and not merely statistically significant) effect on spending: a change in all political variables from the 25th to the 75th percentile increases discretionary spending by 23 percent but overall spending by only 4 percent. The FMAP increases both total and discretionary spending but has a much larger effect on discretionary spending. The marginal effect of the FMAP is also large: moving a state from the lowest (50 percent) to the highest FMAP increases discretionary spending by 22 percent.

Grogan (1994) conducts a panel data examination of the determinants of state Medicaid policy on four different discretionary margins: (a) the income threshold for a state's AFDC

program (receipt of AFDC created eligibility for Medicaid), (b) a measure of optional categories of beneficiaries covered, (c) the income level for eligibility for coverage under the Medically Needy program, and (d) a measure of optional program benefits (e.g., dental care). She finds a strong but targeted interest group influence; nursing homes and interest groups lobbying for senior citizens affect the income eligibility threshold of the Medically Needy program, whereas health care providers increase the number of optional benefits. Both political culture and party control of state government significantly influence each dimension of policy. Republicans and a more traditionalist political culture correlate with less generous state Medicaid programs. Income is positively related to three of the dimensions of Medicaid policy, whereas the FMAP is negatively related to financial eligibility but positively related to coverage of optional beneficiary categories.¹⁰ The AFDC income threshold in surrounding states is positively related to the thresholds of the AFDC and the Medically Needy programs, consistent with the potential for migration (a Medicaid magnet) affecting the generosity of state benefits.

Interest groups also significantly affect prescription drug coverage. All states offer optional drug coverage, but coverage varies on a range of dimensions that can affect cost, such as state formularies (Moore and Newman 1993). Pracht and Moore (2003) examine the determinants of pharmacy profits, the number of Medicaid drug recipients, and drug expenditures per recipient using a panel dataset. The number of pharmacists is a consistently significant and important determinant of the generosity of coverage, in the expected direction. A larger number of physicians, however, increases the number of recipients but not the

¹⁰ Income is negatively correlated with the income threshold for the medically needy, but this regression is estimated only for states with this eligibility. The lowest-income states tend not to offer this eligibility.

expenditures per recipient or the pharmacy profits.¹¹ The location of pharmaceutical manufacturers does not affect state Medicaid policies, which may seem surprising but may suggest that drug manufacturers find greater value in trying to influence other dimensions of health care policy. Pracht and Moore find evidence of a tradeoff between the number of beneficiaries and expenditures per beneficiary. In addition, political ideology—but not partisan control—has some influence over prescription drug policies, and states with higher FMAPs cover more recipients.

Congress authorized home- and community-based service waivers in 1981 to allow states to provide alternatives to institutionalized (nursing home) care for Medicaid patients. Harrington et al. (2000) examine the effect of state-level variables on the number of participants and expenditures on home-based health.¹² The authors find that (a) higher state income significantly increases both the number of participants and the amount of spending and (b) states with Democratic governors spend more than states with Republican governors. States with more nursing homes have fewer participants in home- and community-based services and lower spending, whereas states with more home health care agencies and more Medicare home health users have more participants and expenditures. The study found both the number of AARP members in a state and the political ideology of a state's congressional delegation to be insignificant.

The structure of intergovernmental grants interacts with interest groups to affect spending over time. Sobel and Crowley (2014) extend a test of the flypaper effect over time and find that

¹¹ Pracht and Moore (2003) contend that doctors have a weak interest in prescription drug coverage (freedom to prescribe a first-choice drug to a patient) and interpret the significant result for recipients as related to greater access of potential Medicaid patients to doctors.

¹² Home health care can offer significant savings relative to nursing home care, and thus the results may not really reflect the generosity of state Medicaid. Increased spending on home health care may be a sign of fiscal prudence and not profligacy, because each dollar spent on home care may save more than one dollar in nursing home care costs.

grants received today affect future spending and taxes. Thus, grant dollars not only stick where they hit today, but also persist, perhaps even after the initial grant disappears. The plausible mechanism for persistence is that grants today help create the interest groups to lobby for the program's continuation if the initial grant disappears. Sobel and Crowley do not explicitly control for the type of grant (matching or block), and they do not consider Medicaid specifically. But the strongest evidence of persistence that they find is in grants by the US Department of Health and Human Services, which includes the Medicaid program. The persistence of grant spending has significant implications for Medicaid growth. Optional types of coverage, for example, will likely prove relatively permanent once established, and the potential for states to retrench the ACA expansion after the 100 percent payment by the federal government expires will likely be limited.

5. A Natural Test: Expansion of Medicaid under the Affordable Care Act

Even though politics does not follow laws of mechanics, a sound positive political economy of Medicaid spending should illuminate the ongoing and future evolution of the program. The expansion of Medicaid under the ACA provides a type of “out-of-sample” test of the political economy of Medicaid growth. Do the factors discussed in this paper correlate at all with the expansion of Medicaid by the states?

The ACA was designed to use Medicaid programs to expand health insurance coverage for Americans. The ACA required states to increase eligibility to 138 percent of the poverty line, but the US Supreme Court ruled this provision unconstitutional in *National Federation of Independent Business v. Sebelius*, which was decided in June 2012.¹³ Essentially, *Sebelius* made expansion optional, and to date 19 states have refused to expand coverage.

¹³ *National Federation of Independent Business v. Sebelius*, 567 U.S. __ (2012).

Sobel (2014) offers an econometric examination of the ACA Medicaid expansion, focusing on partisan politics and expansion cost estimates by state from Holahan et al. (2012). Mean comparisons reveal that states that have not expanded Medicaid have significantly higher costs estimates and are more likely to have Republican-controlled state governments. But probit or logit regressions of the expansion decision find that only Republican control of the lower chamber of the state legislature attains statistical significance.

Jacobs and Callaghan (2013) have examined the correlates of state Medicaid expansion. Conducted shortly after the Supreme Court ruling, their study uses an index of factors that might indicate whether a state would eventually expand Medicaid, including the receipt of planning grants and other ACA-related changes to their Medicaid programs. Democratic control of state government, income, the generosity of Medicaid benefits prior to the ACA, and state Medicaid administrative capacity are positively and significantly correlated with expansion. Jacobs and Callaghan present only correlations and not any multivariate regressions; therefore, no conclusions about the significance of variables given the others can be offered. They interpret the generosity of Medicaid to date as reflecting path dependence in policy, but it might also be interpreted as reflecting preferences of state voters toward health care assistance.

I consider here the correlation of a wider range of political economy variables with state decisions to expand Medicaid. States that have expanded coverage to the ACA-designated population (as of March 2015) are classified as expanding, and all other states are classified as not expanding.¹⁴ Table 5 (page 41) reports the means of variables previously used in the political economy of Medicaid spending for expanding and nonexpanding states, grouped into five categories: (a) need or cost of expansion, (b) price, (c) interest groups, (d) partisan politics, and

¹⁴ I count states expanding Medicaid through a waiver as expanding states and those in the “considering” category as not expanding. Sobel (2014) omitted states in the “considering” category from his analysis.

(e) ideology. The ability to tease out causation with a single cross-section of state decisions (50 data points) with a large number of potentially relevant factors is extremely limited. Consequently, the differences in means in table 5 should not be interpreted as providing definitive evidence, and they only indicate potential correlations.

Table 5 includes three measures of the cost of expansion, taken from Holahan et al. (2012): (a) the increase in state expenditures over the period 2013–19 as a percentage of state expenditures, (b) the increase in total Medicaid expenditures over this period as a percentage of combined state and federal spending, and (c) the increase in the number of enrollees as a percentage of projected enrollment had the ACA not passed. The states not expanding Medicaid have higher estimated costs by all three measures—a finding that is consistent with that of Sobel (2014)—with the eligible population more than 10 percentage points larger (41 percent vs. 29 percent). The overall cost of expansion under the ACA depends on the previous generosity of a state’s program and attitudes toward Medicaid, thus making its exact interpretation ambiguous.

The price variables are the FMAP and the eFMAP, which applies to state CHIP programs. The federal government will pay 100 percent of the cost of the expansion for three years, with this rate then falling to 90 percent by 2019. Eventually, states might face a regular match for coverage for these populations and could use either the current FMAP to project future cost. Table 5 shows that the states that have not expanded Medicaid have slightly higher matching rates on average. The temporary 100 percent coverage of costs the federal government offered to states that expand Medicaid may help explain why current FMAPs do not correlate with the expansion. Although the FMAPs could easily reflect the eventual price to states of the

Medicaid expansion, the relatively short political time horizon (Brennan and Buchanan 1985) may result in excessive focus on the immediate budgetary cost.¹⁵

Five measures of interest groups are examined: (a) number of hospitals (b) number of hospital beds, (c) total hospital revenue, (d) number of nursing homes, and (e) number of physicians, all scaled by state population. Although hospitals and nursing homes have favored expansion, those interest group variables do not correlate with expansion as expected. The states that have not expanded Medicaid have 40 percent more hospitals per million residents and slightly more hospital beds, although hospital revenue per capita is 5 percent higher in expanding states. States that have not expanded have more nursing homes as well. Expanding states have more physicians per capita. This finding is in contrast with earlier studies discussed in section 4 that often found little explanatory power for physicians as an interest group driving Medicaid.

Five partisan political variables are also examined: (a) Republican control of the governorship, (b) the proportion of seats held by Republicans in the state house, (c) the proportion of seats held by Republicans in the state senate, and (d) the two dummy variables for unified control of all three branches by either Republicans or Democrats (all tabulated in 2014). All partisan politics variables correlate with Medicaid expansion in the direction reported by Sobel (2014) and Jacobs and Callaghan (2013), with Republicans less likely to have expanded Medicaid. The unified Republican and unified Democratic government variables best illustrate the partisan divide over Medicaid expansion: (a) 81 percent of states not expanding had unified Republican state government versus 21 percent of states expanding Medicaid, whereas (b) 54 percent of states expanding Medicaid had unified Democratic state government versus 0 percent

¹⁵ Recall that differences in FMAPs across states constituted a secondary prediction from the effect of matching grants on the growth of Medicaid. All states have a lower price on the margin because of the structure of Medicaid matching grants. This structure could still be affecting decisions even if differences in the FMAP across states do not have discernible effects.

of states not expanding. As a different way of viewing the partisan divide, 17 of the 23 states with unified Republican control have not expanded Medicaid, whereas all 15 states with unified Democratic control have expanded. However, some unified Republican state governments have expanded Medicaid, so factors other than partisanship clearly have affected expansion, as Jacobs and Callaghan (2013) observe.

Finally, table 5 includes two measures of presidential voting to attempt to control for ideology. Partisan labels do not necessarily identify the same policy positions across states: a blue state Republican governor probably pursues a more moderate agenda than a red state Republican governor. Voters in all states face the same choice in presidential contests. I examine the percentage of the general election popular vote won by President Barack Obama in 2012 as well as the average state vote percentage for the Democratic candidate in the past four presidential elections (2000 through 2012). The two measures each reveal the same 13 percentage point difference (in the Democrat's favor) between expanding and nonexpanding states.

In summary, the expansion of Medicaid by states under the ACA correlates with the estimated costs of expansion and partisan control, as Sobel (2014) shows, and also with general political views as reflected in presidential voting. But the price of Medicaid to states, as reflected by differences in the FMAP and in interest groups (particularly hospitals and nursing homes), does not correlate in the expected manner. Conceivably, differences in the desired size and scope of government could drive the differences in table 5 regarding presidential voting, party control of state government, and generosity of state Medicaid programs before the ACA.

6. Discussion

The evidence from the published studies discussed in section 4 supports a political economy (meaning demographic, economic, and interest group factors interacting in a political market brokered by politicians trying to maximize their support) explanation for differences in Medicaid spending across states. This finding is generally valid even though interest group measures did not correlate closely with the ACA expansion of Medicaid. Almost all of the factors identified in section 2 as potential drivers of Medicaid growth—medical need, interest groups, ideology, and the price of Medicaid to the state (the FMAP)—receive support in different tests on different elements of the program. One lesson is the wide range of policy choices contained in Medicaid (Grogan 1994; Camobreco 1996) and the consequent need for careful consideration of the exact alignment of interests on a particular element of policy. The ability of state policymakers to adjust reimbursement rates even for mandatory coverage and several studies (Barrilleaux and Miller 1988; Grogan 1994; Pracht and Moore 2003) provide evidence that reimbursement may well adjust in response to expansions in coverage. Consequently, interests benefiting from different parts of Medicaid may frequently clash, because offering optional service (e.g., prescription drugs) may reduce dollars available for mandatory coverage. Medicaid’s low reimbursement rates are widely known (Fitchner 2014). Those low rates might be a result of politicians who are trying maximize their support by securing credit for expanding coverage and then using the less publicly visible mechanism of reimbursement rate cuts to limit total spending.

The interest group perspective provides insight on the balance of Medicaid spending between children and the poor versus the elderly and persons who are disabled. As many observers note, poor people—especially children—are politically marginalized. Perhaps it is not surprising then that almost two-thirds of Medicaid dollars go to the elderly and to persons who

are disabled (the SSI eligible population) even though Medicaid is commonly described as providing health insurance for poor people and children.¹⁶ The program has grown from 1 percent to 3 percent of GDP, but spending on children and the poor remains (before the ACA expansion, at least) at perhaps 1 percent of GDP. Although Medicaid has long provided this care, the program's budgetary impact today results from long-term care for the elderly and for persons who are disabled.

The main policy-relevant determinants are the FMAP and the role of the open-ended grant structure on program growth. Kousser (2002) provides the best study to identify the overall effect of differences in the FMAP across states on spending, and his estimate was that shifting a state from the lowest to highest FMAP increases discretionary expenditures by 22 percent. Matching grants have undoubtedly contributed to Medicaid growth.

The analysis of policy and expenditures across states can provide evidence on the effect of differences in the FMAPs across states. But it cannot fully identify the effects of the matching structure because all states receive matching funds. Another way of viewing the problem is that the distribution of FMAPs across states is truncated at 50 percent.¹⁷ To assess the full effect of the matching structure, one needs to look beyond the FMAP in cross-sectional analysis.

Although the intention of income-based FMAPs seems to have been to equalize spending across states, high-income states have continually received a large share of federal Medicaid dollars (Camobreco 1996; Grannemann and Pauly 2010). The frequent significance of state per capita income as a determinant of Medicaid spending in the state-level analysis (e.g., Grogan 1994;

¹⁶ See the 2013 Medicaid Trustees Report, table 2, p. 15, <http://medicaid.gov/Medicaid-CHIP-Program-Information/By-Topics/Financing-and-Reimbursement/Downloads/medicaid-actuarial-report-2013.pdf>. Only 14.8 million of 57.6 million Medicaid enrollees were elderly or disabled as of 2012.

¹⁷ This percentage is due to the floor on the FMAPs; the formula would result in FMAPs of less than 30 percent in the highest income states.

Harrington et al. 2000; Jacobs and Callaghan 2013) provides the evidence. High-income states have secured more federal dollars by expanding Medicaid to cover optional populations not covered by low-income states. The highest-income states effectively harness the federal match to fund optional types of coverage that lower-income states simply cannot afford, despite their higher FMAPs.

Although cross-state analysis is limited in its ability to identify the portion of optional spending by high-income states because of Medicaid's open-ended match, the effect may well be large. State lawmakers in high-income states still get to pass on half of the cost of their generosity to federal taxpayers. High-income Massachusetts, for example, experimented with providing universal health insurance coverage through its Medicaid program and a federal waiver. States can expand their Medicaid programs to cover populations or services not authorized by the federal government, but they will not be eligible for any federal matching dollars unless a waiver is obtained. The paucity of programs undertaken by states under such conditions provides additional evidence on the influence of the availability of federal dollars on expansion. Grannemann and Pauly (2010) argue that the matching grant structure has diverted federal dollars into optional coverage in high-income states, thereby compromising the adequacy of the coverage for low-income enrollees in low-income states.

7. Conclusion

The purpose of this review is to evaluate the evidence found by researchers on the determinants of Medicaid spending and growth, because this knowledge must inform any effort at reforming the program. The motivating questions for this review are as follows:

- Do explicit policy decisions or factors outside of the control of politicians drive the growth of Medicaid?
- Is the matching grant structure of Medicaid an important driver of growth?
- Is there evidence of inefficient spending?

An interest group explanation for the growth of Medicaid, for example, leaves limited options for reform, because interest groups cannot be expected to act against their economic interest and permit reform. If medical need is the primary cost driver, growth may be driven by factors outside of the control of politicians, and curtailing spending growth would require reductions in benefits.

Studies of the political economy of Medicaid provide strong evidence of the effect of the matching grant structure on program growth. Notably, the FMAP is a consistently significant determinant of optional coverage and spending levels. High-income states have captured a large share of federal Medicaid spending despite the obvious intent of income-based FMAPs to help low-income states meet their greater need for coverage for the poor. Almost surely, high-income states have significantly expanded their programs to optional populations and expanded their coverage because of the ability to pass on half of the cost to federal taxpayers (and for state policymakers to bear an even smaller portion of the cost). The open-ended nature of the federal match is particularly relevant here, because it has maintained the cost share for the generosity of high-income states. The dissipation of Medicaid dollars on optional coverage also seems to be a factor in the program's low reimbursement rates for doctors and hospitals. These low rates then limit the access of Medicaid patients to nonemergency medical care. Furthermore, matching grants are known to be inefficient, because state decision makers pay only a part of the cost of the expansion and keep only a share of cost savings. Thus, evidence on the incentive effect of

matching grants immediately establishes inefficiency in the existing structure of Medicaid. Certainly the accumulated evidence supports the potential for block grants—the primary alternative means of structuring intergovernmental grants—to limit program growth without necessarily compromising the availability of appropriate care for low-income Americans.

References

- Antos, Joseph. 2014. "The Structure of Medicaid." In *The Economics of Medicaid: Assessing the Costs and Consequences*, edited by Jason J. Fitchner, 9–30. Arlington, VA: Mercatus Center at George Mason University.
- Barrilleaux, Charles J., and Mark E. Miller. 1988. "The Political Economy of State Medicaid Policy." *American Political Science Review* 82 (4): 1089–107.
- Baumol, William J. 2012. *The Cost Disease: Why Computers Get Cheaper and Health Care Doesn't*. New Haven, CT: Yale University Press.
- Brennan, Geoffrey, and James M. Buchanan. 1985. *The Reason of Rules*. Cambridge, UK: Cambridge University Press.
- Camobreco, John F. 1996. "Medicaid and Collective Action." *Social Science Quarterly* 77 (4): 860–76.
- Choi, James J., David Laibson, and Brigitte C. Madrian. 2009. "Mental Accounting in Portfolio Choice: Evidence from a Flypaper Effect." *American Economic Review* 99 (5): 2085–95.
- CMS (Centers for Medicare and Medicaid Services). 2005. *Medicaid at a Glance 2005: A Medicaid Information Source*. <http://downloads.cms.gov/cmsgov/archived-downloads/MedicaidGenInfo/downloads/MedicaidAtAGlance2005.pdf>.
- . 2012. *Medicaid Managed Care Enrollment Report: Summary Statistics, July 2012*. <http://www.medicare.gov/medicaid-chip-program-information/by-topics/data-and-systems/medicaid-managed-care/downloads/2012-medicare-managed-care-enrollment-report.pdf>.
- . N.d. *National Health Expenditure Projections 2014–2024, Forecast Summary*. <https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/NationalHealthExpendData/Downloads/proj2014.pdf>.
- . 2016. *Medicaid and CHIP: January 2016 Monthly Applications, Eligibility Determinations, and Enrollment Report*. <https://www.medicare.gov/medicaid-chip-program-information/program-information/downloads/january-2016-enrollment-report.pdf>.
- Courant, Paul N., Edward M. Gramlich, and Daniel L. Rubinfeld. 1979. "The Stimulative Effects of Intergovernmental Grants: Or Why Money Sticks Where It Hits." In *Fiscal Federalism and Grants-in-Aid*, edited by Peter Mieszkowski and William Oakland, 5–21. Washington, DC: Urban Institute.
- Filimon, Radu, Thomas Romer, and Howard Rosenthal. 1982. "Asymmetric Information and Agenda Control: The Bases of Monopoly Power in Public Spending." *Journal of Public Economics* 17 (1): 51–70.

- Fitchner, Jason J. 2014. "The Federal Side of the Budget Equation." In *The Economics of Medicaid: Assessing the Costs and Consequences*, edited by Jason J. Fitchner, 49–63. Arlington, VA: Mercatus Center.
- Grannemann, Thomas W., and Mark V. Pauly. 2010. *Medicaid Everyone Can Count On: Public Choices for Equity and Efficiency*. Washington, DC: AEI Press.
- Grogan, Colleen M. 1994. "Political-Economic Factors Influencing State Medicaid Policy." *Political Research Quarterly* 47 (3): 589–622.
- Grossman, Philip J. 1994. "A Political Theory of Intergovernmental Grants." *Public Choice* 78 (3–4): 295–303.
- Harrington, Charlene, Helen Carrillo, Valerie Wellin, Nancy Miller, and Allen LeBlanc. 2000. "Predicting State Medicaid Home and Community Based Waiver Participants and Expenditures, 1992–1997." *Gerontologist* 40 (6): 673–86.
- Hines, James R. Jr., and Richard Thaler. 1995. "The Flypaper Effect." *Journal of Economic Perspectives* 9 (4): 217–26.
- Holahan, John, Matthew Buettgens, Caitlin Carroll, and Stan Dorn. 2012. *The Cost and Coverage Implications of the ACA Medicaid Expansion: National and State-by-State Analysis*. Washington, DC: Kaiser Commission on Medicaid and the Uninsured.
- Jacobs, Lawrence R., and Timothy Callaghan. 2013. "Why States Expand Medicaid: Party, Resources, and History." *Journal of Health Politics, Policy and Law* 38 (5): 1023–50.
- Kane, Thomas J., Peter R. Orszag, and Emil Apostolov. 2005. "Higher Education Appropriations and Public Universities: The Role of Medicaid and the Business Cycle." In *Brookings-Wharton Papers on Urban Affairs 2005*, edited by Gary Burtless and Janet Rothenberg Pack, 99–148. Washington, DC: Brookings Institution Press.
- Klemm, John D. 2000. "Medicaid Spending: A Brief History." *Health Care Financing Review* 22 (1): 105–12.
- Kousser, Thad. 2002. "The Politics of Discretionary Medicaid Spending, 1980–1993." *Journal of Health Politics, Policy, and Law* 27 (4): 639–71.
- Leighton, Wayne A., and Edward J. López. 2013. *Madmen, Intellectuals, and Academic Scribblers: The Economic Engine of Political Change*. Palo Alto, CA: Stanford University Press.
- McCormick, Robert E., and Robert D. Tollison. 1981. *Politicians, Legislation, and the Economy: An Inquiry into the Interest-Group Theory of Government*. Dordrecht, Netherlands: Martinus Nijhoff.
- Mitchell, William J., and Randy Simmons. 1994. *Beyond Politics: Markets, Welfare, and the Failure of Bureaucracy*. Oakland CA: Independent Institute.

- Moore, William J., and Robert J. Newman. 1993. "Drug Formulary Restrictions as a Cost-Containment Policy in Medicaid Programs." *Journal of Law and Economics* 36 (1): 143–62.
- Mueller, Dennis C. 2003. *Public Choice III*. Cambridge, UK: Cambridge University Press.
- Olson, Mancur. 1965. *The Logic of Collective Action*. Cambridge, MA: Harvard University Press.
- O'Neill, June. 2014. "Medicaid's Cost Drivers." In *The Economics of Medicaid: Assessing the Costs and Consequences*, edited by Jason J. Fitchner, 31–45. Arlington, VA: Mercatus Center.
- Owcharenko, Nina. 2014. "The State Side of the Budget Equation." In *The Economics of Medicaid: Assessing the Costs and Consequences*, edited by Jason J. Fitchner, 65–79. Alexandria, VA: Mercatus Center.
- Pracht, Etienne E., and William J. Moore. 2003. "Interest Groups and State Medicaid Drug Programs." *Journal of Health Politics, Policy, and Law* 28 (1): 9–39.
- Sobel, Russell S. 2014. "The Elephant in the Room: Why Some States Are Refusing to Expand Medicaid." *Applied Economics Letters* 21 (17): 1226–29.
- Sobel, Russell S., and George R. Crowley. 2014. "Do Intergovernmental Grants Create Ratchets in State and Local Taxes?" *Public Choice* 158 (1): 167–87.
- Tasić, Slaviša. 2011. "Are Regulators Rational?" *Journal des Économistes et des Études Humaines* 17 (1): 1–21.
- Viscusi, W. Kip, and Ted Gayer. 2015. "Behavioral Public Choice: The Behavioral Paradox of Government Policy." *Harvard Journal of Law and Public Policy* 38 (3): 973–1007.

Table 1. The Growth of Medicaid

Year	Total Medicaid spending (\$ billions)	Federal spending as a share of Medicaid total (%)	Medicaid spending as a share of Medicare (%)	Medicaid spending as a share of national health expenditures (%)
1970	5.3	52.8	69.0	7.1
1980	26.0	55.8	69.6	10.2
1990	73.7	57.8	66.9	10.2
2000	200.3	58.3	89.1	14.6
2010	397.2	67.1	76.3	15.3
2014	495.8	61.5	80.1	16.4

Source: Table 3, National Health Expenditures; Levels and Annual Percent Change, by Source of Funds: Selected Calendar Years 1960–2014, <https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/NationalHealthExpendData/NationalHealthAccountsHistorical.html>.

Table 2. Federal Medical Assistance Percentages by State

State	FMAP	eFMAP	State	FMAP	eFMAP
Alabama	69.87	78.91	Montana	65.24	75.67
Alaska	50.00	65.00	Nebraska	51.16	65.81
Arizona	68.92	78.24	Nevada	64.93	75.45
Arkansas	70.00	79.00	New Hampshire	50.00	65.00
California	50.00	65.00	New Jersey	50.00	65.00
Colorado	50.72	65.50	New Mexico	70.37	79.26
Connecticut	50.00	65.00	New York	50.00	65.00
Delaware	54.83	68.38	North Carolina	66.24	76.37
Florida	60.67	72.47	North Dakota	50.00	65.00
Georgia	67.55	77.29	Ohio	62.47	73.73
Hawaii	53.98	67.79	Oklahoma	60.99	72.69
Idaho	71.24	79.87	Oregon	64.38	75.07
Illinois	50.89	65.62	Pennsylvania	52.01	66.41
Indiana	66.60	76.62	Rhode Island	50.42	65.29
Iowa	54.91	68.44	South Carolina	71.08	79.76
Kansas	55.96	69.17	South Dakota	51.61	66.13
Kentucky	70.32	79.22	Tennessee	65.05	75.54
Louisiana	62.21	73.55	Texas	57.13	69.99
Maine	62.67	73.87	Utah	70.24	79.17
Maryland	50.00	65.00	Vermont	53.90	67.73
Massachusetts	50.00	65.00	Virginia	50.00	65.00
Michigan	65.60	75.92	Washington	50.00	65.00
Minnesota	50.00	65.00	West Virginia	71.42	79.99
Mississippi	74.17	81.92	Wisconsin	58.23	70.76
Missouri	63.28	74.30	Wyoming	50.00	65.00

Note: eFMAP = enhanced Federal Medical Assistance Percentage; FMAP = Federal Medical Assistance Percentage; Children's health programs, or CHIPS, are reported under the eFMAP heading.

Source: Notice, 79 Fed. Reg. 231 (Dec. 2, 2014), <https://www.gpo.gov/fdsys/pkg/FR-2014-12-02/pdf/2014-28398.pdf>.

Table 3. Current Mandatory and Optional Medicaid Benefits

Mandatory	Optional
Inpatient hospital services	Prescription drugs
Outpatient hospital services	Clinical services
Early and periodic screening, diagnostic, and treatment services	Physical therapy
Nursing facility services	Occupational therapy
Home health services	Speech, hearing, and language disorder services
Physician services	Respiratory care services
Rural health clinic services	Podiatry services
Federally qualified health center services	Optometry services
Laboratory and x-ray services	Dental services and dentures
Family planning services	Prosthetics
Nurse midwife services	Eyeglasses
Certified pediatric and family nurse practitioner service	Chiropractic services
Freestanding birth center services (when licensed or recognized by the state)	Private duty nursing services
Transportation to medical care	Personal care
Tobacco cessation counseling for pregnant women	Hospice care
	Case management
	Services for individuals age 65 or older in an institution for mental disease
	Services in an intermediate care facility for individuals with intellectual disability
	State plan home and community-based services
	Self-directed personal assistance services
	Community first choice option
	Tuberculosis-related services
	Inpatient psychiatric services for individuals under the age of 21
	Health homes for enrollees with chronic conditions
	Other practitioner services
	Other diagnostic, screening, preventive, and rehabilitative services
	Other services approved by the secretary

Source: Medicaid.gov, <https://www.medicaid.gov/medicaid-chip-program-information/by-topics/benefits/medicaid-benefits.html>.

Table 4. States Providing Optional Medicaid Coverage, 2005

Service	Number of states	Service	Number of states
Chiropractors	27	Diagnostic services	33
Podiatrists	44	Screening services	33
Optometrists	49	Preventive services	36
Psychologists	34	Medical health rehabilitation and stabilization	46
Nurse anesthetist	31	Other rehabilitative services	33
Private-duty nurse	27	Inpatient hospital, nursing facility, or care facility services in an institution for mental disease, age 65 and older	43
Physician-directed clinical services	49	Intermediate care facility services for mental retardation	51
Physical therapy, home	49	Inpatient psychiatric services, under age 21	46
Speech and language	48	Personal care services	36
Occupational therapy, home	49	Targeted case management	48
Audiology services	44	Primary care case management	25
Dental	44	Hospice	48
Physical therapy	43	Respiratory care for ventilator dependent	16
Occupational therapy	40	PACE care for elderly	22
Therapies for speech, hearing, and language disorders	40	Religious health care institution	12
Prescription drugs	51	Transportation services	49
Dentures	35	Nursing facility, under age 21	50
Prosthetic devices	49	Emergency hospital services in non-Medicare participating facilities	35
Eyeglasses	43	Critical access hospital services	25

Note: PACE = Program of All-Inclusive Care for the Elderly.

Source: Centers for Medicare and Medicaid Services, *Medicaid at a Glance 2005: A Medicaid Information Source* (2005), <http://downloads.cms.gov/cmmsgov/archived-downloads/MedicaidGenInfo/downloads/MedicaidAtAGlance2005.pdf>.

Table 5. Comparison of States Expanding and Not Expanding Medicaid under ACA

Variable	Mean	
	Expanding	Not expanding
<i>Cost of expansion</i>		
Percentage change in state expenditures	0.26	3.15
Percentage change in total expenditures	11.43	16.26
Percentage change in enrollment vs. before ACA	29.39	40.90
<i>Price</i>		
FMAP	57.47	61.57
<i>Interest groups</i>		
Hospitals (per million state residents)	11.90	17.05
Hospital beds (per million state residents)	2,283.00	2,473.00
Hospital revenue (per state resident)	\$7,543.00	\$7,173.00
Nursing homes (per million state residents)	55.57	62.69
Physicians (per thousand state residents)	3.21	2.38
<i>Partisan politics</i>		
Republican governor	0.3571	0.8636
Republican percentage, house	42.16	66.07
Republican percentage, senate	42.02	67.42
Unified Republican state government	0.2143	0.8095
Unified Democratic state government	0.5357	0.0000
<i>Ideology</i>		
Obama vote percentage, 2012 election	54.75	41.50
Democratic presidential vote percentage, 2000–2012	53.65	41.07

Note: FMAP = Federal Medical Assistance Percentage; ACA = Patient Protection and Affordable Care Act.

Sources: States expanding Medicaid as of March 2015, Kaiser Family Foundation list, <http://kff.org/health-reform/state-indicator/state-activity-around-expanding-medicare-under-the-affordable-care-act/> (Alaska, Montana and Louisiana were classified as not expanding in these calculations); Medicaid expansion projections; Holahan et al., 2012; Interest Group Data, Providers & Service Use, Kaiser Family Foundation, <http://kff.org/state-category/providers-service-use/>; Partisan Politics, The Book of the States, <http://knowledgecenter.csg.org/kc/category/content-type/bos-2014>.